

# Valuation

Getting the value right. What is its worth?

Keeping up to date on all current regulations that affect your organisation is an essential business practice. Crowe Horwath First Trust Appraisal Pte Ltd's team approach to valuation combines consulting industry knowledge with assurance, tax and financial expertise.

Our valuations and valuation consulting methods follow the guidance and regulations established by applicable valuation standards of IVSC. Our subject matter specialists have deep experience in performing valuations and our teams are partner driven to ensure you have the right technical experience and capabilities focused on your engagement.

Our time-tested project management competency confirms quality, timely completion, and we anticipate issues, proactively working with you to arrive at a satisfactory resolution.

## Business Valuation Services

Valuation services provided by us cater for corporate M&A transactions as well as financial reporting & disclosure purpose.

Our services include:

- Enterprise and Equity Interest Valuations
- Equity Incentive Valuations
- Intangible Asset Impairment Review
- Purchase Price Allocation
- Financial Instruments

## Financial Modelling

We assist our clients to prepare, build up and review financial models. We also offer assistance and our expertise in making projections and the write-up of business plans. Our modelling aids clients during:

- Budgetary process
- Business planning
- Negotiation of joint-ventures/merger and acquisition
- Due diligence
- Tax planning
- Risk analysis

## Business Consulting and Market Study

We employ a tailored yet rigorous research methodology to provide facts-based intelligent consulting that covers the following industries:

- Agribusiness
- Apparel and footwear
- Automotive
- Banking and finance
- Consumer products
- Construction
- Energy
- Food and beverages
- Infrastructure
- Life science and healthcare
- Logistics and travel
- Manufacturing
- Petrochemical
- Pharmaceuticals
- Real Estate
- Telecommunication and media



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## Real Estate Consultancy & Valuation

Throughout the years, we have been assisting both public and private companies and organizations in providing a wide range of real estate consultancy and valuation services which differentiates ourselves from others while it is always our mission to provide a 'One-Stop Solution' to our clients with incomparable qualities

- Accuracy and professionalism in the market place
- Strong emphasis on confidentiality
- Ability to perform to tight time constraints without affecting the quality of output
- Competitive cost relative to the quality of work provided
- Individual personnel with strong reputations in the marketplace
- Detailed in house data for inclusion in the valuation process
- Internationally accepted and developed standard of reporting
- Close relationship with major investment bankers, lawyers, auditors and other intermediaries
- Experienced in dealing with regulatory bodies and various circular disclosure exercises

We provide solutions to all players in the real estate industry including developers, investors, landlords, tenants, government entities, and etc. which provide tailored and unique solutions to successfully achieve our clients' goals.

- Property Valuation and Due Diligence for Merger and Acquisition and IPO
- Property Valuation for Financing purpose
- Provide fair value assessment on fixed assets during NPL acquisition
- Financial analysis on Property acquisition
- Highest and best use analysis
- Feasibility study
- Market study
- Property investment strategy consultancy
- Negotiation in relation to land premium/ lease modification
- Preparation of tender for developers in relation to property development projects
- Retail consultancy – providing market and tenants analysis and making recommendations