



Investing in Asia Pacific 2020

Malaysia

Audit / Tax / Advisory

Smart decisions. Lasting value.

Table of Contents

Welcome	3
Introduction to Crowe Global	4
Establishing the business entity	6
Tax information.....	10
IPO quick facts	14
Human resource requirements	18
Withdrawal procedures	20

Welcome

to the Crowe Global
Investing in Asia Pacific 2020: Malaysia guidebook.

This guide forms a part of the Investing in Asia Pacific 2020 series and provides a quick reference for those interested in investing in Malaysia. While it is not exhaustive, this guide aims to answer some of the key questions that may arise. When specific issues arise in practice, it will often be necessary to consider the relevant laws and regulations and to obtain appropriate professional advice.

The guidebook will cover five main topics as follows:

- Establishing the business entity
- Tax information
- IPO quick facts
- Human resource requirements
- Withdrawal procedures





Introduction to Crowe Global

Ranked the eighth largest accounting network in the world, Crowe Global has over 200 independent accounting and advisory firms in more than 130 countries.

For over 100 years, Crowe has helped make smart decisions for multinational clients working across borders. Crowe's leaders work with governments, regulatory bodies and industry groups to shape the future of the profession worldwide. Their exceptional knowledge of business, local laws and customs provide lasting value to clients undertaking international projects.

Crowe provides global reach on a personal scale. Firms are focused on the future and the client experience, working with clients to build something valuable, substantial, and enduring. Close working relationships are at the heart of our effective service delivery.

At Crowe, our professionals all share one commitment, to deliver excellence.

Malaysia

Smart decisions.
Lasting value.



Establishing the business entity

1. Formation and costs

Company

Company registration takes about a week while its formation may take up to one month. There are no special licences or approvals required except for certain sensitive industries e.g. financial institutions, telecommunications, etc.

The cost of forming a company is in the region of MYR 3,000 excluding the cost of obtaining business premise license. Annual maintenance fees for secretarial, tax and audit services for a dormant company are in the region of MYR 6,000.

Branch

Same as for company.

Representative Office

A representative office requires registration with the Malaysian Industrial Development Authority (MIDA) and/or Ministry of International Trade and Industry (MITI) and takes approximately two (2) months. There are no special licences or approvals required except for certain sensitive industries. The cost of registering a representative office is in the region of MYR 5,000. Annual maintenance fees are minimal as a representative office does not require secretarial, tax or audit services.

2. Investment incentives

Company

- Reinvestment allowance – no prior approval required.
- Pioneer status or Investment Tax Allowance for promoted products or promoted industries – prior approval required from the MIDA and takes about three (3) to six (6) months.
- MSC Malaysia (formerly Multimedia Super Corridor) status – prior approval required from the Malaysian Digital Economy Corporation [formerly Multimedia Development Corporation (MDeC)] and takes about (3) to six (6) months.

Branch

Reinvestment allowance – no prior approval required.

Representative Office

Representative offices are not allowed to do business in Malaysia.

3. Foreign ownership restrictions

Company

Generally, no foreign ownership restriction except for certain industries e.g. banks, certain hotels that enjoy tax incentives, agriculture, property owning companies that own more than MYR 20 million of properties from the Bumiputera, etc.

Branch

No restriction on foreign ownership.

Representative Office

Same as for branch.

4. Work permits and visas

Company

Work permits are allowed for key posts in companies approved by the MIDA. The application takes about three (3) months.

Branch

Work permits are only allowed if the foreign company can prove that local staff are not able to perform the work of the foreigner.

Representative Office

Work permits are only allowed if the foreign company can prove that local staff are not able to perform the work of the foreigner. For rep office, at least one (1) work permit will usually be allowed.

5. Accounting standards and audit requirements

Company

- Companies have to follow either one of the two accounting frameworks in Malaysia; Malaysian Financial Reporting Standards ("MFRSs") or Malaysian Private Entities Reporting Standard ("MPERS"). MFRSs are equivalent to IFRSs in all material aspects.
- All companies incorporated under the Malaysian Companies Act require an annual audit except for private companies with revenue less than RM100,000 and total assets value less than RM300,000 and not more than 5 employees in the current and the past two (2) financial years.

Branch

- Branches have to follow either MFRSs or MPERS.
- All branches require an annual audit with similar audit exemption criteria of private companies as stated above.

Representative Office

- Representative offices are not required by law to be audited.

6. Residential directors / promoters requirements

Company

Minimum of one (1) director for private company or two (2) directors for public company who are residents in Malaysia.

Branch

Same as for company.

Representative Office

Same as for company.

7. Foreign ownership over tangible assets

Company

- Foreign owned companies are not allowed to own certain properties such as those built on Malay Reserve Land.
- Acquisition of property by foreign interests has to be registered under a local company and will be subjected to conditions pertaining to equity, employment, capital and land redevelopment.
- Acquisition of agricultural land is only allowed under certain conditions.
- Companies that own properties which are worth more than MYR 20 mil will be subject to a 30 percent Bumiputera shareholding requirement.

Branch

Same as for company.

Representative Office

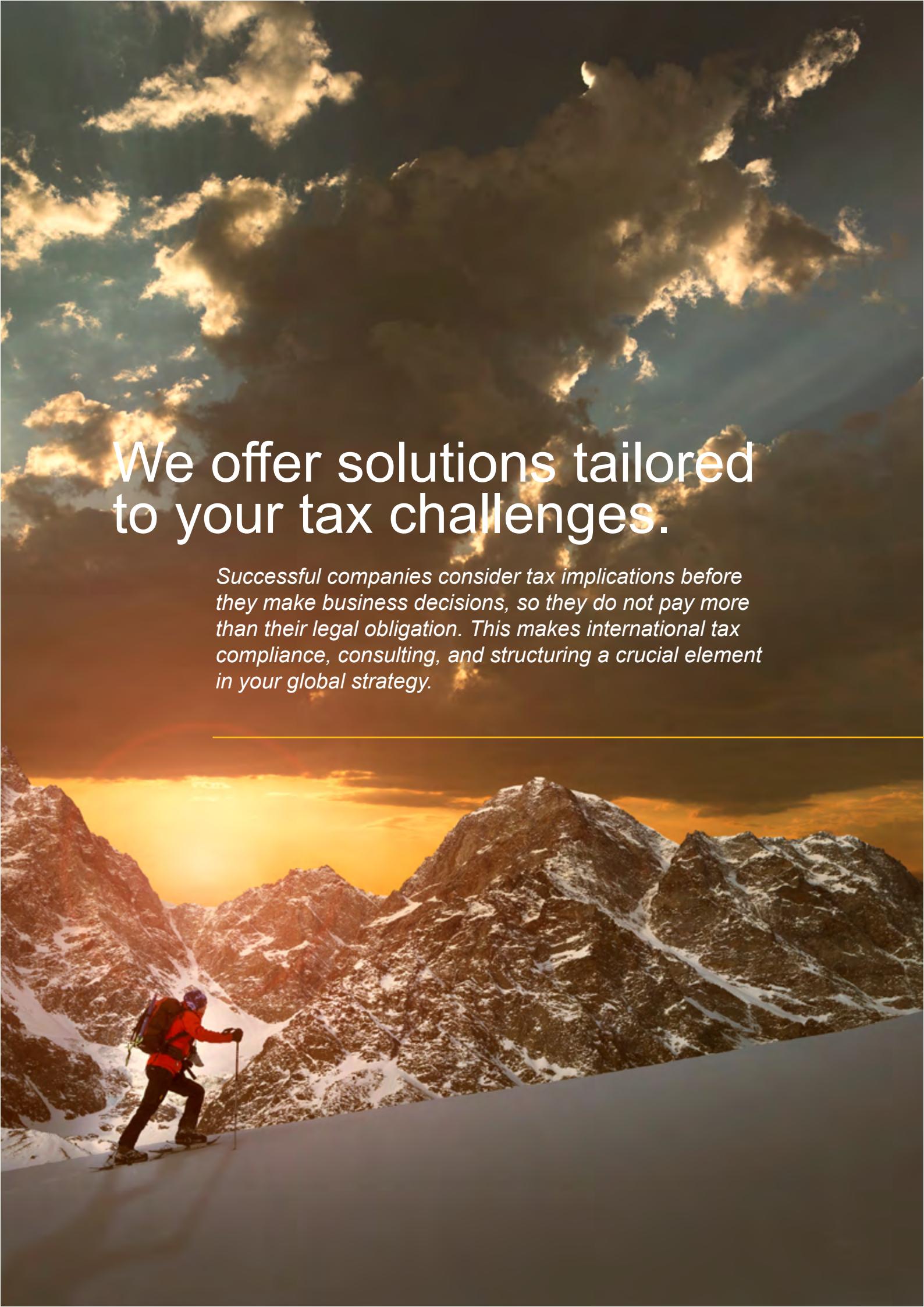
Same as for company.

8. Country quirks

Companies are the most common form of entity for doing business in Malaysia.

Helping our clients make smart decisions today, that create lasting value tomorrow.





We offer solutions tailored to your tax challenges.

Successful companies consider tax implications before they make business decisions, so they do not pay more than their legal obligation. This makes international tax compliance, consulting, and structuring a crucial element in your global strategy.

Tax information

1. Tax rates on corporate income

(i) General corporate tax rate

The standard corporate tax rate for resident companies is 24%. Small and medium-sized companies (i.e. with paid up ordinary share capital of not more than RM2.5 million) are charged a concessionary tax rate of 17% on the first RM500,000 of chargeable income with effect from year of assessment (YA) 2019 and at the standard tax rate on the subsequent chargeable income.

2. Other taxes

Sales Tax	Effective 1 September 2018, Sales tax applies - 5% or 10% depending on class of good
Services Tax	Effective 1 September 2018, Service tax applies – 6%
Value Added Tax (VAT)	No VAT in Malaysia
Import duties	Import duties on goods imported into Malaysia - various rates.
Real property gains tax	30% on gains from disposal of real properties or shares in real property companies within three (3) years from acquisition, 20% for disposals in the fourth (4) year, 15% for disposals in the fifth (5) year and 10% for disposals in the sixth (6) year or thereafter.

3. Stamp Duty

Stamp duty is chargeable on certain instruments or documents. Some examples are provided as follows

Example of dutiable transaction	Stamp Duty rate
Sale or transfer of property (excluding stock, shares or other marketable securities)	Rising scale of 1% to 4% on the market value of the property
Sale or transfer of stock, shares or other marketable securities	0.3% on the price or value on the date of transfer, whichever is higher

4. Branch income

Taxed at the normal tax rate applicable to companies.

5 Income determination

- Inventory valuation - weighted average and FIFO are acceptable.
- Capital gains - not taxable except for capital gains on disposal of real property or shares in real property companies which are subject to real property gains tax.
- Intercompany dividends from overseas - not taxable.
- Intercompany dividends from local companies - not taxable, all dividends are single tier dividends.
- Foreign income - not taxable if the income is sourced from overseas.
- Stock dividends - not taxable.

6. Deductions

- Depreciation and depletion – depreciation allowances are given in the form of capital allowances at the prescribed rates. Seven (7)-year limitation on the carry forward of unabsorbed business losses, pioneer losses, reinvestment allowances and investment allowances effective from the YA 2019.
- Payments to foreign affiliates – transfer pricing rules apply. Some payments are subject to withholding tax e.g. technical fees for services rendered in Malaysia, commissions, rentals for hire of moveable equipment, interest, royalties, etc.
- Interest is allowed for tax deduction but subject to restriction if the loans borrowed are used to invest in non-business assets.
- Taxes – not deductible except for indirect taxes e.g. import duties on imported goods, excise duties and export duties.
- Entertainment – tax deductible but subject to exceptions. For example, entertainment of potential clients and suppliers are not allowed for tax deductions.

7. Group taxation policies

Group relief is allowed for up to 70% of the adjusted loss of the surrendering company but subject to conditions. With effect from YA 2019, a company may only surrender its losses for a period of three (3) consecutive YAs and the three-year period commences from the year immediately following the commencement of operations. Group consolidated returns are not allowed.

8. Tax incentives

- Reinvestment allowance – tax exemption equivalent to 60% of capital expenditure on qualifying plant and factory building.
- Pioneer status – 100% or 70% tax holiday for five (5) to ten (10) years.
- Investment Tax Allowance - tax exemption equivalent to 60% or 100% of qualifying capital expenditure incurred within a period of five (5) to ten (10) years.
- MSC Malaysia (formerly Multimedia Super Corridor) status – 100% or 70% tax holiday for five (5) or ten (10) years.

9. Withholding tax

Dividends	Nil
Interest	15% unless reduced by tax treaty
Royalties	10% unless reduced by tax treaty
Technical fee	10% unless reduced by tax treaty
Commission	10%. Nil if the commission income is treated as the payee's business income
Branch profit	N/A

10. Tax administration for companies

- Tax returns have to be filed annually within seven (7) months from a company's financial year end.

Payment of tax – companies have to estimate their tax at the beginning of a year and pay the tax progressively via twelve (12) monthly installments. The balance of tax has to be paid upon submission of the tax returns.

11. Taxable income for non-resident companies and individuals

- Non-resident companies are taxed in the same way as resident companies for the income derived from Malaysia.
- Non-resident individuals are taxed at a flat tax rate of 28% on income derived from Malaysia and cannot enjoy personal reliefs and rebates.

12. Other pertinent information

Malaysia operates a self-assessment system where the taxpayer assesses his own tax liability which may be subject to tax audit by the authorities.

*Crowe Global's member firms
are committed to impeccable
quality service, highly integrated
service delivery processes and
a common set of core values
that guide decisions daily*



IPO quick facts

1. Bourses in the country

- a. Bursa Malaysia Securities Berhad – Main Market.
- b. Bursa Malaysia Securities Berhad – ACE Market.
- c. Bursa Malaysia Securities Berhad – LEAP Market

2. Admission requirements

Main Market

a. Mode of Listing

Profit Test

Uninterrupted profit after tax of three to five full financial years, with an aggregate of at least MYR 20 million and profit after tax of at least MYR 6 million for the most recent full financial year.

Market Capitalisation Test

A total market capitalisation of at least MYR 500 million upon listing; and has been incorporated and generated operating revenue for at least one full financial year prior to submission.

Infrastructure Project Corporation Test

A company must have the right to build and operate an infrastructure project in or outside Malaysia with project costs of not less than MYR 500 million and for which a concession or licence has been awarded by a government or a state agency in or outside Malaysia, with remaining concession or licence period of at least fifteen (15) years.

b. Public spread

At least 25% of the Company's share capital and minimum of 1,000 public shareholders holding not less than 100 shares each.

c. Bumiputera Equity Requirement*

- Allocation of 50% of the public spread requirement to Bumiputera investors on best effort basis.
* Companies with MSC status, BioNexus status and companies with predominantly foreign-based operations are exempted from the Bumiputera equity requirement

d. Qualitative requirements

- No requirement on sponsorship.
- An identifiable core business which it has majority ownership and management control.
- Core business should not be holding of investment in other listed companies.
- Continuity of substantially the same management for at least three (3) full financial years prior to submission.
- For market capitalisation test, since the commencement of operations (if less than three (3) full financial years).
- Sufficient level of working capital for at least twelve (12) months.
- Positive cashflow from the operating activities for listing via profit test and market capitalisation test; and
- No accumulated losses based on its latest audited balance sheet as at the date of submission.

ACE Market

a. Mode of Listing

No minimum operating track record or profit requirement.

b. Public spread

At least 25% of the Company's share capital and minimum of 200 public shareholders holding not less than 100 shares each.

c. Bumiputera equity requirement*

- No requirement upon initial listing
- Allocation on best effort basis of 12.5% of their enlarged issued and paid up share capital to Bumiputera investors within one year after achieving Main Market profit track record or five (5) years after being listed on ACE Market, whichever is earlier.

** Companies with MSC status, BioNexus status and companies with predominantly foreign-based operations are exempted from the Bumiputera equity requirement.*

d. Qualitative requirements

- Engage a Sponsor to assess the suitability for listing.
- Sponsorship is required for at least three (3) years post listing.
- Core business should not be holding of investment in other listed companies.
- Continuity of substantially the same management for at least three (3) full financial years prior to submission or since its incorporation (if less than three (3) full financial years).
- Sufficient level of working capital for at least twelve (12) months.

LEAP Market

a. Company size and trading record

No minimum operating track record or profit requirement.

b. Public spread

At least 10% of the total number of ordinary shares for which listing is sought at admission. This minimum spread is not required after the listing.

c. Bumiputera equity requirement

No requirement.

d. Qualitative requirements

- Approved Adviser is required during the initial listing activities.
- Continuing Adviser for post-listing activities is required.

3. Moratorium imposed

Main Market

- Promoters' entire shareholdings for six (6) months from the date of admission.
- Subsequent sell down with conditions for companies listed as Infrastructure Project Corporation.

ACE Market

- Promoters' entire shareholdings for six (6) months from the date of admission.
- Subsequently, at least 45% must be retained for another six (6) months and thereafter, further sell down is allowed on a staggered basis over a period of three (3) years.

4. Transaction with related parties

- Must be based on terms and conditions which are not unfavourable to the company.
- All trade debts exceeding the normal credit period and all non-trade debts, owing by the interested persons to the company or its subsidiary companies must be fully settled prior to listing.

5. Timeline

Six (6) to nine (9) months.

6. Approving authorities

Securities Commission of Malaysia, Bursa Securities Malaysia Berhad and other relevant authorities (where applicable).

7. Estimated cost involved

Main Market:

Depending on the size and complexity of the case as well as the amount to be raised.

ACE Market:

MYR 1.5 – MYR 3 million.

8. Listing of foreign companies

- Primary listing is allowed on Main Market and ACE Market.
- Secondary listing is allowed on Main Market only.

9. Listing of Special Purpose Acquisition Companies (“SPAC”)

- SPAC is allowed on Main Market only.
- Minimum fund raised of MYR 150 million.
- Management Team must have the experience, qualification and competence to achieve the SPAC’s business strategy and perform their individual roles.
- Management Team must in aggregate own at least 10% in the SPAC on the date of its listing.
- Moratorium on securities imposed on Management Team’s entire interest from date of listing until completion of the qualifying acquisition. Upon completion of the qualifying acquisition, sell down is allowed on a staggered basis over a period of two years.
- Must place at least 90% of the gross proceeds raised in a trust account and may only be released by the custodian upon termination of the trust account. At least 80% of the amount in trust account shall be used for qualifying acquisition.
- Must complete qualifying acquisition within 36 months from the listing date.

10. Language required for:

- a. Prospectus: Any language*
- b. Annual reports: Any language*
- c. Audit reports: Any language*

**If in a language other than Bahasa Malaysia or English, to be accompanied by a Bahasa Malaysia or English translation conformed to be correct.*

11. Requirements of External Auditors to be appointed

A company is to appoint an auditor for each financial year of the company, unless being exempted by the Registrar from the requirement according to the conditions as determined by the Registrar. Must be a member of the Malaysian Institute of Accountants and registered with Malaysian Audit Oversight Board as auditors for public interest entities.

A photograph of a person walking on a tightrope against a clear blue sky. The person is silhouetted, wearing a red shirt and dark pants, with arms outstretched for balance. Below them, a large, rugged mountain peak is bathed in the warm, golden light of a setting sun. The sky is a gradient from blue to orange and yellow near the horizon.

*Capitalize on a worldwide team
of experts ready to assist you in
turning goals into achievements.*

Human resource requirements

1. Special labour standards to take heed of **Hours of Work**

An employee shall not be required under his contract of service to work :

- a. more than five (5) consecutive hours without a period of leisure of not less than thirty (30) minutes duration;
- b. more than eight (8) hours in one day;
- c. in excess of a spread over period of ten (10) hours in one (1) day;
- d. more than forty-eight (48) hours in one (1) week;

Children & Young Person Employment

“Young person” means any person who has not completed his sixteenth year of age. Young person is prohibited:

- a. to work between the hours of 8 o’clock in the evening and 7 o’clock in the morning;
- b. to work for more than three (3) consecutive hours without a period of rest of at least thirty (30) minutes;
- c. to work for more than six (6) hours in a day or,
- d. to commence work on any day without having had a period of not less than fourteen (14) consecutive hours free from work.

Minimum wage

MYR 1,100/month

2. Social welfare: insurance, pension, etc

Insurance: EMPLOYEES’ SOCIAL SECURITY FUND

Monthly contribution by employer and employee as per Third Schedule.

Insurance: EMPLOYMENT INSURANCE SCHEME

Monthly contribution by employer and employee as per schedule.

Pension: EMPLOYEE PROVIDENT FUND.

Monthly contribution by employee and employer at 7% and 12% of wages respectively.
(effective from 1 April 2020 till 31 December 2020).

3. Requirements for retirement benefits

It is not mandatory to set retirement benefits.

4. Legal annual leave and public holidays

Public Holiday

Every employee shall be entitled to a paid holiday at the ordinary rate of pay for ten (10) gazette public holiday in any one (1) calendar year.

Annual Leave

An employee shall be entitled to paid annual leave of:

- a. eight (8) days for every twelve months of continuous service with the same employer if he has been employed by that employer for a period of less than two (2) years;
- b. twelve (12) days for every twelve months of continuous service with the same employer if he has been employed by that employer for a period of two (2) years or more but less than five (5) years; and
- c. sixteen (16) days for every twelve (12) months of continuous service with the same employer if he has been employed by that employer for a period of five (5) years or more.

Medical Leave

An employee shall be entitled to paid medical leave of:

- a. fourteen (14) days in the aggregate in each calendar year, if the employee has been employed for less than two (2) years;
- b. eighteen (18) days in the aggregate in each calendar year, if the employee has been employed for two (2) years or more but less than five (5) years;
- c. twenty-two (22) days in the aggregate in each calendar year, if the employee has been employed for five (5) years or more.

5. Brief information on labour unions

It is not mandatory to set union within a Company.

6. Country quirks

Lawful Deduction

No deduction shall be made by an employer from the wages, other than statutory deductions. If any, prior approval must be granted from the Director General of Labour.

Withdrawal procedures

1. Company: legal procedures required for liquidation

Voluntary liquidation can be in the form of a member's liquidation whereby the company must be solvent (i.e. sufficient assets to pay off the liabilities within a period of twelve (12) months from date of liquidation). If the company is not solvent, then a creditors' voluntary liquidation can be subjected to the company whereby generally majority of the creditors in value need to approve the liquidation.

2. Company: tax requirements

Liquidation proceeds are generally not taxable. However generally, the liquidator needs to obtain the necessary tax clearances from the local tax authority in relation to the company's tax matters prior to the finalisation of the liquidation process.

3. Branch: legal procedures required for closing branch

Same as for company.

4. Branch: tax requirements

Tax clearance is required for branches prior to closure. Branch profits may be remitted back to Head Office without any tax implications.

5. Representative office: legal procedures required for closing office

Inform the Ministry of International Trade and Industry.

6. Representative office: any tax requirements

No tax on closure of representative offices. Representative offices are not allowed to do business in Malaysia and therefore should not have any profits that are subjected to tax.

Local expertise, global connections

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About Us

Crowe Malaysia PLT is the 5th largest accounting firm in Malaysia and an independent member of Crowe Global, the 8th largest accounting network in the world. The firm in Malaysia has 13 offices, employs over 1,200 staff, serves mid-to-large companies that are privately-owned, publicly-listed and multinational entities.

Crowe Malaysia PLT is registered with the Audit Oversight Board in Malaysia and the Public Company Accounting Oversight Board in the US.

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