

# Niels J. Storm, Managing Partner

## Experience

Niels J. Storm has more than 20 years of experience in the advisory field, and has completed a series of transactions primarily in the IT, service and consulting industry. He has senior experience with e.g. sales of a business, divestment, capital expansion, refinancing and outsourcing.

He has provided advisory services internationally for the private, public and semi-public sector and has participated in the foundation and sale of 3 IT & consulting companies, which all are sold to major players in the market. On behalf of the client, he conducts screening processes, contact, due diligence, negotiation and integration. He works across national borders, often in consortium teams of accountants, lawyers and advisors.

Niels has focus on creating value through the entire process from the development of M&A strategy, followed by sales and final integration through professionalism, flexibility, presence, integrity and humility.

## Professional Summary

- Crowe Advisory Denmark, 2014 -
- Independent Management Consultant, 2013 - 2014
- Execon 2010 - 2011
- Platon Deloitte, 2006 - 2010
- ASA-Mentor, 2003 - 2006
- Cap Gemini – E&Y, Executive, 2001 - 2003

## Professional Summary

- VM - Data / CGI, 1999 - 2001
- Damgaard Data, 1995 - 1999

## Community Involvement

- Rotary Charlottenlund
- Danish National Swim Association

## Client & Industry Focus

### Services:

- Business & Professional Services
- IT, Hosting and Application Management

### Industries:

- Healthcare & Life Sciences
- Government, Public Service
- Wholesale / Retail
- Production and Manufacturing

## Education

- HD/R in Business and Finance Administration, Copenhagen Business School, Master project in M&A
- Accounting and Business Economics, Copenhagen Business College
- Ongoing Courses in International transaction services and M&A



**Niels J. Storm**

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