

**Chien-Tsai Lai, PhD**  
Manager, SR&ED Technical

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### Professional Summary

- Chien-Tsai is a PhD professional with more than 20 years of R&D experience in academic and industrial settings.
- He brings diverse expertise – R&D, clinical trials, product development, regulatory compliance, funding applications, and business development – to help his clients with their SR&ED claims.
- Clients trust and are benefited from his significant R&D experience in taking and transforming innovative ideas into health products in the market.
- An accomplished expert in applying industry's gold standard – Good Clinical Practice (GCP) – is of great help to clients in the clinical trial industry.
- His hands-on experience in establishing a quality assurance system that meets Good Manufacturing Practice (GMP) requirements has helped clients navigate regulatory compliance.
- Chien-Tsai is known for excellent client service and provides sound advice and assistance on a range of business issues, such as establishing documentation requirements and optimizing SR&ED tax credits.

### Experience

- Chien-Tsai has helped many clients successfully claim SR&ED tax credit since 2012.
- His clients came from various sectors, including agri-food and food technology, biotechnology, diagnostics, environmental sciences, medical devices, pharmaceuticals, and veterinary medicine.
- Chien-Tsai has provided hands-on successful SR&ED assistance in the following medical specialists: cardiac surgeon/pediatric cardiac surgeon, dermatologist, emergency physician, endocrinologist, family physician, general dentist, head and neck surgeon, immunologist, neurologist, neurosurgeon, ophthalmologist, oncologist, oral and maxillofacial surgeon, orthodontist/periodontist, orthopedic surgeon, pathologist, physiatrist, psychiatrist, radiologist, rheumatologist, and veterinarian.

### Education

- Chien-Tsai holds a PhD (Pharmacology) from the University of Saskatchewan and a BSc (Pharmacy) from Taipei Medical University.



### Service Focus:

- SR&ED

### Industry Focus:

- Agriculture
- Beef Industry / Feedlot Operation
- Biotechnology
- Clean Technology
- Dairy Farming Industry
- Dentistry
- Energy and Natural Resources
- Environmental Sciences
- Food and Beverage
- Food Technology
- Medicine
- Pharmaceuticals
- Veterinary Medicine
- Wine Industry / Craft Brewing