

Global Corporate Advisory

As one of the largest professional services organizations in the world, we have members firms with local expertise nearly everywhere you may be considering a transaction.



Due Diligence



Corporate Finance



Transaction & Corporate Support



Corporate Transformation



Feasibility Studies



Intellectual Property



Digital Transformation



Crisis Management



Human Capital



Deal Structuring



Training



Environment, Social & Corporate Governance

Corporate Finance, Transaction advisory and Restructuring

As businesses grow and mature, the financial requirements and complexity increase to ensure smooth functioning of operations and expansions. There may also be a pressing need to widen the investor base and/or divestments/disposal post re-financing to lower debt to an acceptable level.

Recommendations to restructure the finance & legal functions, systems, internal policies, and procedures may lead to further strengthening of internal controls, streamlining operations, capture synergies, reduction of costs; thus, leveraging on new credit facilities.

Mergers and Acquisitions

Our Transaction Support services to help businesses plan better and negotiate as buyers and/or sellers. To ensure all the financial, legal and commercial aspects and the information exchanged are duly verified and validated. This is done to ensure that the buyers pay a fair price as per the market price (or in the seller's case, receiving less than the fair market price), and to ensure that their governance and risk management objectives are fulfilled.

Due Diligence

It is an essential part of review and evaluation of any investment opportunity, disposal or reorganization. It is a process by which confidential legal, financial, management, HR, operational and commercial information are reviewed and shared between key stakeholders and senior management.

Feasibility Studies

A blueprint for the success and growth. Helps the management to take informed investment decisions. This can be used for expanding the business, introduction of new products, analyzing and evaluating the financial impact and considering other implications about the proposed project. The main aspects of feasibility study are Market Analysis, Operational, Commercial, Financial Plan and Analysis.

Business Valuation

It is a process and a set of procedures used to estimate the economic value of an owner's interest in any company. The values are derived through robust financial modelling techniques and are based on a going concern premise, business assumptions and certain other variable factors. The valuations differ depending upon the company's overall standing within the industry, financial strengths, and valuation approach used, discount rate, nature of industry, economic conditions, risk perception and scenarios.

Business Plan

A Business plan ensures strategic planning of how a company manages and grows the business, re-emphasizing its vision, mission, values, and business strategy for realization of its corporate goals, laying down new growth and diversifying plans to maximize value for its key stakeholders, in the short term as well as over the long-term period usually for 5-7 years.

Engagements Delivered

Leading local business group in diversified businesses wanted a financial advice for the tender to be submitted to the UAE Government in transportation

Renowned practicing dentist from USA wants to enter UAE market

A leading company into offshore services, designing and architecture, wanted to acquire a leading ship repair company in UAE

Newly formed shipping company looking for an acquisition of an existing player

An established trading company in air conditioning and refrigeration seeking to exit.

A leading offshore shipping operation with a fleet of vessels in Singapore and GCC

A leading Qatar based diversified group acquiring another retail chain of kids wares clothing and accessories company in Dubai

A metal fabrication company looking for a finance expert to streamline the unorganized books of accounts

An investment company in education sector wanted to acquire a school in Dubai

A leading E-grocery Group in KSA

A leading biofuel company manufacturing and distributing within the region

A new and modern hygiene tissue paper manufacturer wanted to set up a recycled paper mill

A leading manufacturer expanding by construction of a warehouse and machinery for manufacturing raw materials for the Aluminum Composite Panels

Distinctive Services

1. Financial Projection, model, and analysis
2. Advise on all financial matters related to the tender

1. Market Feasibility Study
2. Financial Projection, model, and analysis
3. Business Plan
4. Business Valuation

1. Financial Due Diligence
2. Market Feasibility Study
3. Financial Projection
4. Business Valuation

1. CFO ai, services
2. Financial Projection
3. Coordinating with banks for bank financing

1. Financial Projection, model, and analysis
2. Review of Business Valuation arrived at by the potential investor

1. CFO ai, services
2. Legal and Financial Restructuring
3. Refinancing facilities of USD 15 million with local bank

1. Financial Due Diligence
2. Business Valuation

1. Monitoring the accounting system and internal controls for preparation of financial statements
2. Recommendation on best accounting practice for mitigation of inherent risk.

1. Review of assumptions and in-house prepared financial projections, finalize model in line with bank requirement
2. Market Feasibility study

1. Business Valuation for each

1. Business Valuation
2. Investor Pitch Deck

1. Review of financial projections provided by client
2. Financial Feasibility Study

1. Feasibility Study



Engagements Delivered

A leading private equity investment fund focused on technology sector looking to value two of its portfolio companies that provide AI and data technology-related services.

Leading on demand delivery app in KSA & Egypt seeking to raise funds

Leading hypermarket/ supermarket chain in UAE and KSA

Luxury fashion brand entering the iGaming industry.

A multinational group headquartered in the UAE with leading FMCG brands and a portfolio of industry solutions and services

Leading company headquartered in UK engaged in the manufacturing, conversion and supply of polyethylene foam.

A key Dubai government entity

An independent private equity firm based in the (ADGM), acquiring majority stakes in three UAE based dental chains

Leading facility management services company based in U.A.E.

Prominent property development and real estate entity to set up a green sustainable residential tower

One of the leading manufacturers of sanitary paper in Kuwait

A leading online marketplace for wellness and beauty experience in Australia

A leading risk management company wanted to acquire a renowned company specializing in technical inspection and verification of assets

Distinctive Services

1. Business Valuation

1. Business Valuation

1. Business Valuation

1. Business Valuation
2. Investor Search

1. Purchase Price Allocation

1. Business Valuation
2. Financial Due Diligence

1. Feasibility studies for three departments

1. Purchase Price Allocation for three dental chains.

1. Business Valuation

1. Financial and technical feasibility

1. Business Valuation for ADGM statutory requirement

1. Purchase Price Allocation
2. I.P Valuation

1. Financial Due Diligence





Mr. Vivek Batra
B.com, FCA Partner – Advisory Services

A Chartered Accountant from Delhi, India, Mr. Vivek Batra is a Partner with Crowe (UAE) Consulting in Dubai. He is also a Qualified Lead Auditor for ISO 9000 QMS, and with extensive knowledge in Mission Leadership program which is an Integrated Performance Management System for C-level executives. He has over 30 years of diverse professional experience working with large multinational(s) in senior management & consultancy roles. His expertise includes Syndicated Finance, M&A, Tax, Legal, Finance house, transformation and re-structuring, CFO ai, outsourcing services, IPO advisory, Business valuation, Feasibility studies and Financial Due Diligence



Prince Sangtani, C.A - Deputy Manager

Has experience in working on multiple sectors/ projects in UAE and India. He has worked with Big 4 firms in Corporate Finance. Specializes in Valuations, Financial Due Diligence, Investor Search, Financial planning and analysis



Charu Baldwa, MBA - Senior Financial Analyst

With 5+ years consulting experience and specializes in Financial Statement Analysis, financial projections and valuations for diverse industries.



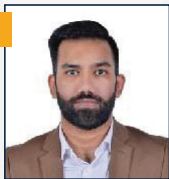
Priyum Bajaj, C.A Senior Associate

Experienced in the Advisory and Audit role working on transaction advisory assignments including financial due diligence and preparation of financial models and Statutory Audit assignments.



Shivangi Gupta, C.A, LLB – Financial Analyst

With 5+ years' experience in auditing, taxation, legal, financial reporting and analysis, due diligence and valuations.



Vaishak Hariharan, M.A. - Associate

He has extensive knowledge in finance and accounting with his Masters' degree. He well versed in financial analysis, market, and Industry research & economics.



Mahima Bhatia, B. Com - CFA (Level III Cleared) Associate

Mahima is currently part of the Advisory Team at Crowe Mak Consulting. She has experience in audit, financial analysis, business processes, strategy and IFRS framework.



**Shreyank Sharma, ACCA, CMA, CIMA
Junior Associate**

Shreyank is currently part of the Advisory Team at Crowe Mak Consulting. He has experience in financial analysis, Valuations, and industry research.

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**Smart decisions.
Lasting value.**



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