

# Centralize and Standardize Net Revenue Reports and Projections in Real Time

## Net Revenue Reports

You need to explain your net revenue status to your corporate finance department, board, analysts and other stakeholders at their convenience, not yours. Manual processes won't do. Crowe RCA gives you real-time net revenue reports in easy-to-understand and customizable formats at your fingertips.

### Net Revenue Analysis Sample Report

Net Revenue Analysis		04/30/2018				03/31/2018							
		Inpatient		Outpatient		Total		Inpatient		Outpatient		Total	
		\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
<b>Oakbrook Medical Center</b>													
	Gross Revenue	\$59,417,741		\$43,314,063		\$102,731,805		\$61,035,795		\$44,072,371		\$105,108,165	
	Contractuals Allowances	(\$36,559,771)	-61.53%	(\$32,552,299)	-75.15%	(\$69,112,070)	-67.27%	(\$37,555,326)	-61.53%	(\$33,347,397)	-75.67%	(\$70,902,723)	-67.46%
	Admin Adjustments	(\$619,169)	-1.04%	(\$455,651)	-1.05%	(\$1,074,820)	-1.05%	(\$763,805)	-1.25%	(\$386,687)	-0.88%	(\$1,150,492)	-1.09%
	Charity Care	(\$41,630)	-0.07%	(\$87,103)	-0.20%	(\$128,733)	-0.13%	(\$32,482)	-0.05%	(\$112,092)	-0.25%	(\$144,574)	-0.14%
	Bad Debt	(\$1,012,917)	-1.70%	(\$1,056,683)	-2.44%	(\$2,069,600)	-2.01%	(\$928,689)	-1.52%	(\$955,768)	-2.17%	(\$1,884,457)	-1.79%
	Current Period Net/Net Revenue	\$21,184,255	35.65%	\$9,162,327	21.15%	\$30,346,582	29.54%	\$21,755,493	35.64%	\$9,270,426	21.03%	\$31,025,920	29.52%
	Changes In Prior Estimate	(\$577,253)	-0.97%	\$687,911	1.59%	\$110,658	0.11%	\$435,408	0.71%	\$326,088	0.74%	\$761,496	0.72%
	<b>Total Net/Net Revenue</b>	<b>\$20,607,002</b>	<b>34.68%</b>	<b>\$9,850,238</b>	<b>22.74%</b>	<b>\$30,457,240</b>	<b>29.65%</b>	<b>\$22,190,902</b>	<b>36.36%</b>	<b>\$9,596,514</b>	<b>21.77%</b>	<b>\$31,787,416</b>	<b>30.24%</b>
	Case Mix Index (CMI)	1.61		0.00		1.61		1.74		0.00		1.74	
	Cash Collection	\$24,011,150	40.41%	\$10,163,592	23.46%	\$34,174,742	33.27%	\$20,616,772	33.78%	\$9,181,034	20.83%	\$29,797,806	28.35%
	Bad Debt Recoveries	\$30,912	0.05%	\$115,638	0.27%	\$146,550	0.14%	\$55,673	0.09%	\$119,270	0.27%	\$174,942	0.17%
	<b>Total Cash Collected</b>	<b>\$24,042,062</b>	<b>40.46%</b>	<b>\$10,279,230</b>	<b>23.73%</b>	<b>\$34,321,292</b>	<b>33.41%</b>	<b>\$20,672,444</b>	<b>33.87%</b>	<b>\$9,300,304</b>	<b>21.10%</b>	<b>\$29,972,748</b>	<b>28.52%</b>
	Difference	\$3,435,060		\$428,992		\$3,864,052		(\$1,518,457)		(\$296,210)		(\$1,814,668)	
	Cash to Net/Net Revenue	116.67%		104.36%		112.69%		93.16%		96.91%		94.29%	