



Deep expertise combined with industry-specific services to help TMT companies meet compliance responsibilities and optimize tax strategies

[crowe.com/tax](https://crowe.com/tax)

# Get to know Crowe for tax reform help in the TMT industry

For many businesses in the technology, media, and telecommunications (TMT) industry, the full impact of recent tax reform is still unclear. Count on Crowe to help develop a dynamic, scalable tax plan and provide ongoing support as companies adapt to the changing environment.

From significant changes to the reporting and taxation of international transactions, to the elimination or limitation of common tax deductions such as entertainment and business interest expenses, to the new 20% qualified business income (QBI) deduction for pass-through companies and sole proprietorships, the *Tax Cuts and Jobs Act* (TCJA) affects the TMT industry. Unfortunately, businesses face lingering uncertainty around the new law, especially with the slow pace of guidance from the Internal Revenue Service.

At Crowe, our experienced tax specialists understand the new tax law and the challenges it brings in the TMT industry, both domestically and internationally. By looking at the impacts of the TCJA on the entire organization, our professionals help TMT companies

uncover potential deficiencies and identify opportunities. Crowe can then help develop a tailored, comprehensive tax strategy.

Crowe is committed to technology and to developing industry-focused solutions for clients. Our team of software developers and data scientists have designed tax-specific solutions to help TMT clients respond to the major changes from the TCJA and to achieve greater clarity and understanding along the way.

Because when it comes to tax reform, TMT businesses shouldn't have to go it alone. Discover how the deep expertise and innovative technology of Crowe can help your forward-thinking business better prepare for the future.



## Learn more

Jim Parker  
Partner, Tax Services  
+1 404 442 1652  
[jim.parker@crowe.com](mailto:jim.parker@crowe.com)

Dave Garrison  
Partner, Tax Services  
+1 404 442 1615  
[dave.garrison@crowe.com](mailto:dave.garrison@crowe.com)

Jeff Johnson  
Partner, Tax Services  
+1 404 442 1694  
[jeff.johnson@crowe.com](mailto:jeff.johnson@crowe.com)

## Crowe quick facts

- One of the largest public accounting, consulting and technology firms in the United States
- Deep industry specialization combined with accounting, tax, consulting, and technology expertise
- More than 25 years working in the TMT industry and a dedicated team of more than 150
- 400+ TMT clients of all sizes, from startups to large publicly-traded companies with a global presence
- Knowledge in all subsectors, including software, hardware, IoT, semiconductors, robotic process automation, and telecommunications

## Take note of our TMT expertise

Our industry specialists understand key performance indicators and the business and accounting matters often faced by TMT companies, including:

- Cybersecurity
- Enterprise resource planning
- Executive compensation
- Federal tax
  - Interest expense deductibility
  - R&D credits
  - Bonus depreciation/fixed asset calculations
- Calculations
- IPO strategies
- International tax (including provisions of the TCJA)
- Mergers and acquisitions
- Regulatory and compliance
- Research and development
- State and local tax
  - Income/franchise tax
  - Sales and use tax
- Third-party risk