



Knowledgeable advice and a tailored plan, delivered at the pace the M&A market demands

Get to know Crowe for M&A consultation in the TMT industry

Mergers and acquisitions in the technology, media, and telecommunications (TMT) industry move quickly. Crowe offers deep expertise, advanced analytics, and trusted insights to help guide clients efficiently through the entire process.

crowe.com/md-ma

In the TMT industry, mergers and acquisitions often happen on accelerated timelines, intellectual property can be valued more than the company's revenue, and buyers face pressure to act quickly or else lose out to the competition.

At Crowe, our deep expertise and integrated capabilities across the M&A spectrum give our TMT clients the tools they need to make informed decisions quickly. Our team of professionals, most with 10 to 20 years of experience in the TMT industry, deliver high-touch client services through each part of the M&A spectrum, from due diligence to post-merger integration to exit.

Our M&A team strives to be a trusted adviser for our clients, working closely, often on-site, to examine reports and financial statements, respond to specific client needs, and carefully analyze all aspects of a potential merger. From

initial consultation and investigation of a potential deal to support during post-merger integration, Crowe helps clients better prepare for changes to the industry.

To support M&A activity, we use software solutions such as the Crowe M&A Catalyst deal management platform, along with our working capital analysis module and revenue analytics platform, to leverage data to offer a comprehensive picture of a target's financial positions and operational metrics.

In an industry that doesn't slow down, it's essential to have advisers who help you stay ahead. At Crowe, our experienced team and software solutions provide clients with the support and insights they need to make faster, smarter decisions that add lasting value in this competitive environment.



Learn more

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Crowe quick facts

- One of the largest public accounting, consulting, and technology firms in the United States
- Deep industry specialization combined with accounting, consulting, and technology expertise
- More than 25 years working in the TMT industry and a dedicated team of more than 150 professionals
- 400-plus TMT clients of all sizes, from startups to large, publicly traded companies with a global presence
- Knowledge in all subsectors, including software, hardware, internet of things (IoT), semiconductors, and telecommunications

Take note of our TMT expertise

Our industry specialists understand key performance indicators and the business and accounting matters often faced by TMT companies, including:

- Cybersecurity
- Enterprise resource planning
- Executive compensation
- Integrated risk management
- IPO strategies
- Mergers & acquisitions
- Regulatory and compliance
- Research and development
- State and local tax
- Third-party risk
- Valuations