



# Welcome

Cyberresilience: Minimizing the  
Impact and Cost of a Cyberbreach



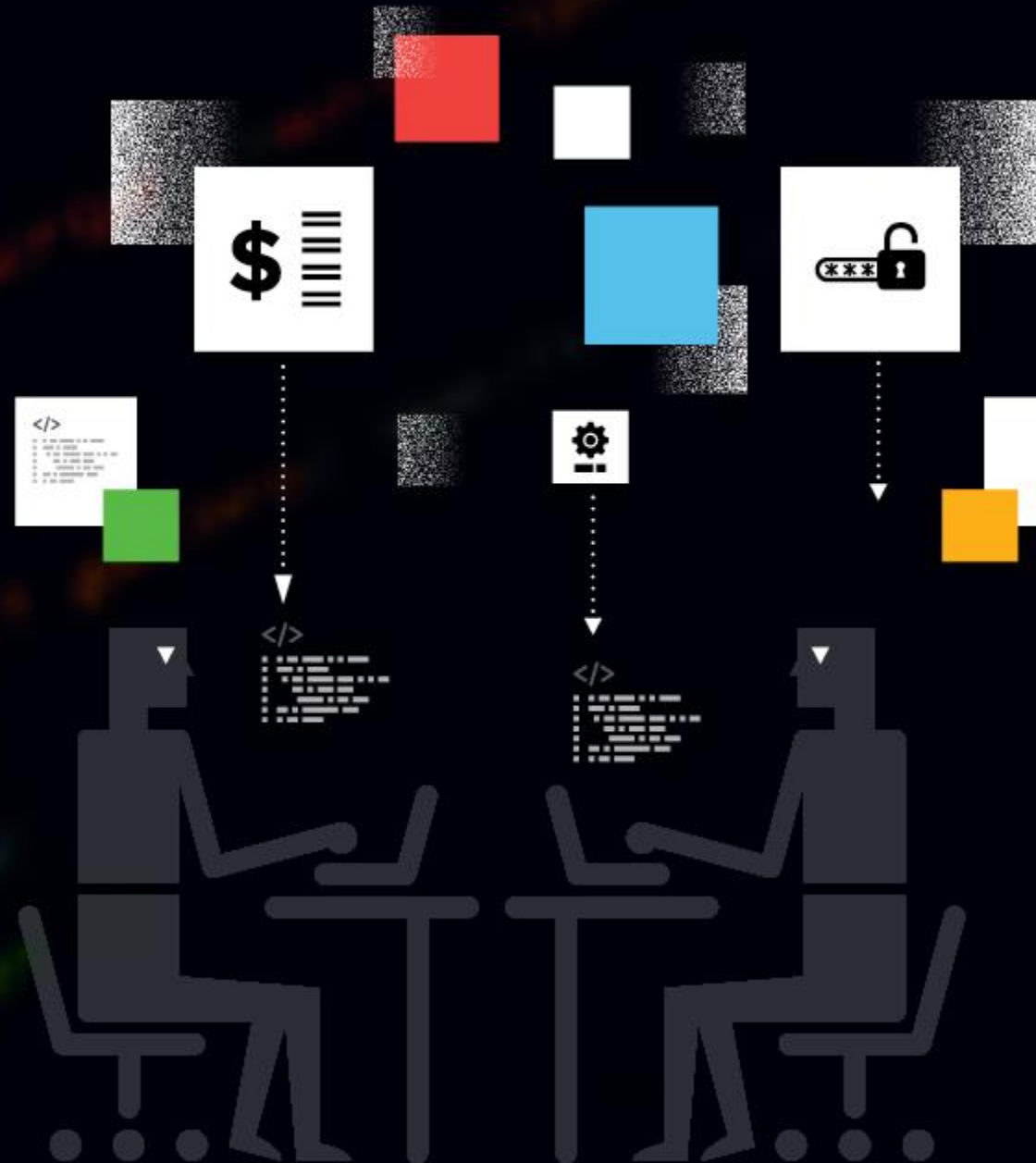
# Today's agenda

- 01 The State of Cyber Risk
- 02 Breach Impact and Costs
- 03 Becoming Cyber Resilient
- 04 Q&A

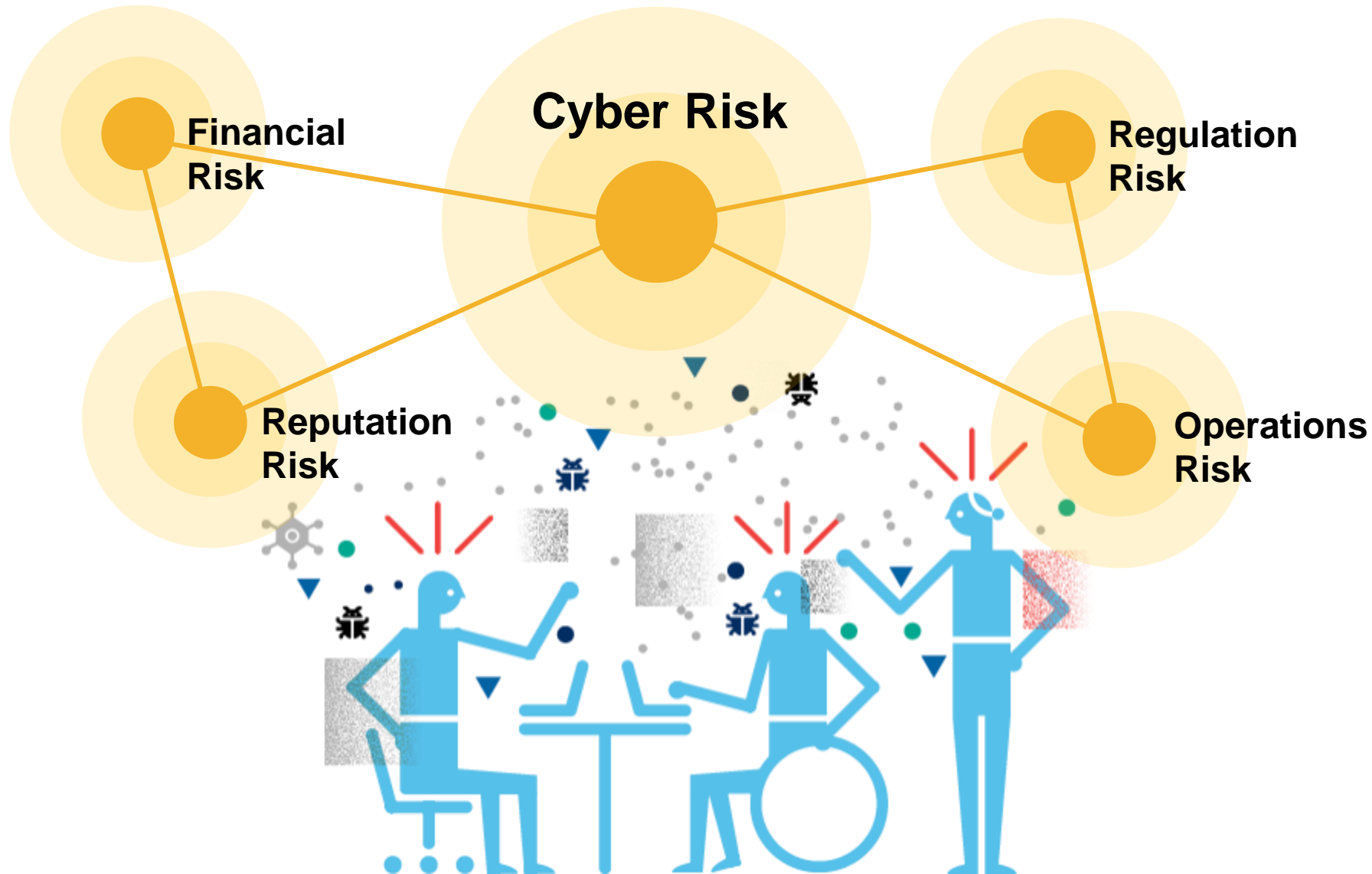


# The State of Cyber Risk

Trends across industries



# Cyber risk is top of mind for everyone



# 90%

of organizations  
view cyber security  
as a **top 5 risk** to  
their organization

# The modern threat landscape makes a cyberbreach almost inevitable

## Expanding attack surface

- Endpoints
- Network
- Cloud and SaaS
- Users
- Mobile Devices
- IoT

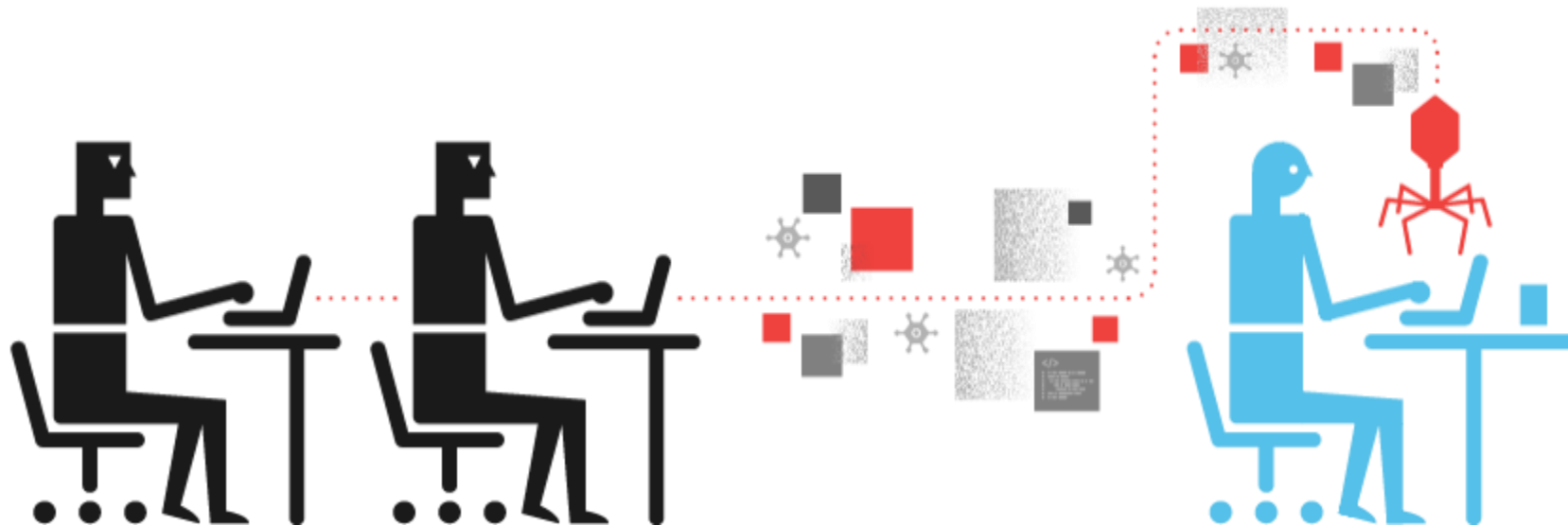
## Motivated threat actors

- Malicious insiders
- Terrorists
- Organized crime
- Hacktivists
- Nation states

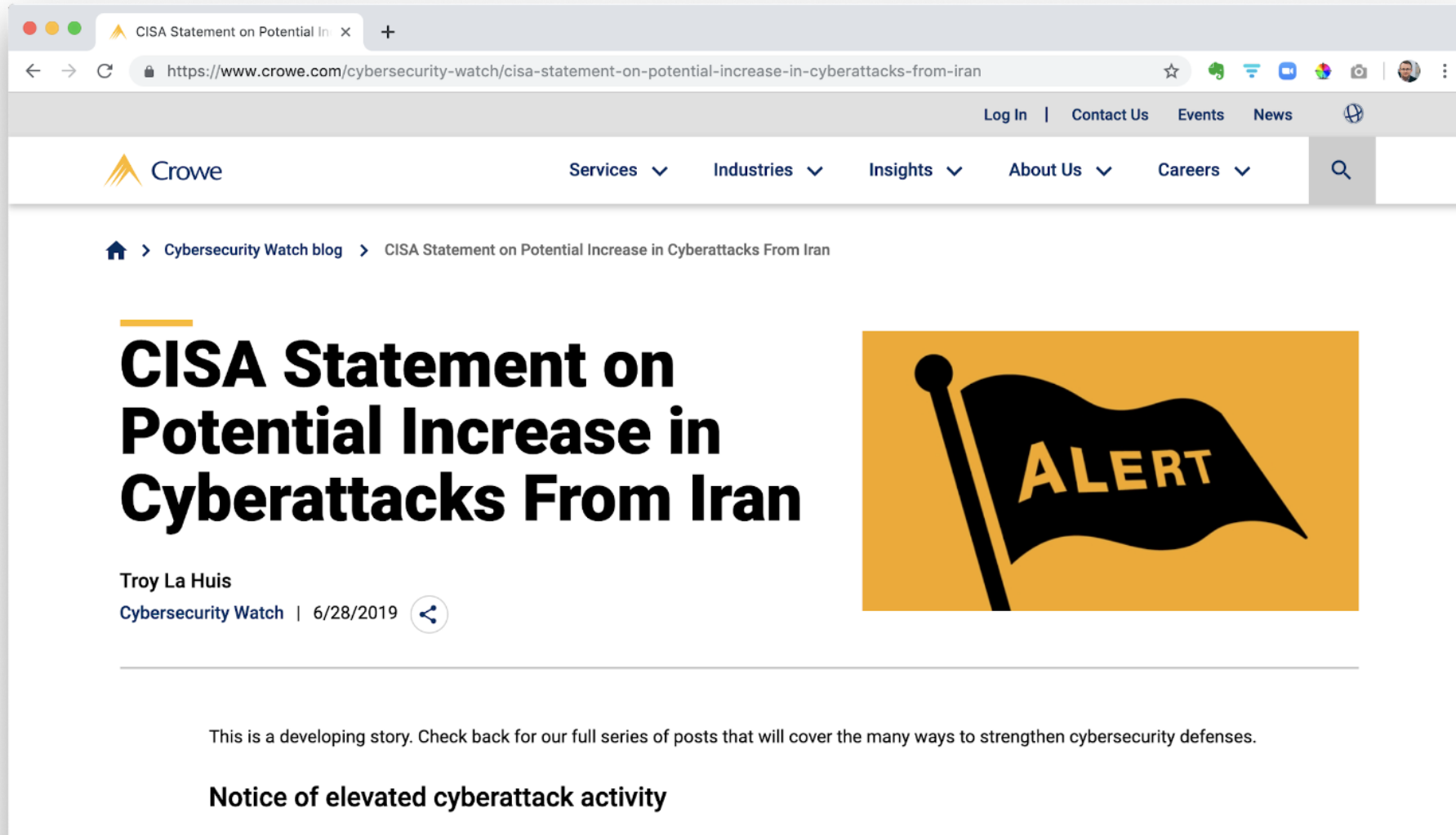
## Sophisticated attack methods

- Spear-Phishing
- Custom Malware
- Zero-Day Exploits
- Social Engineering
- Physical Comprise

**1 in 4**  
odds of experiencing  
a data breach

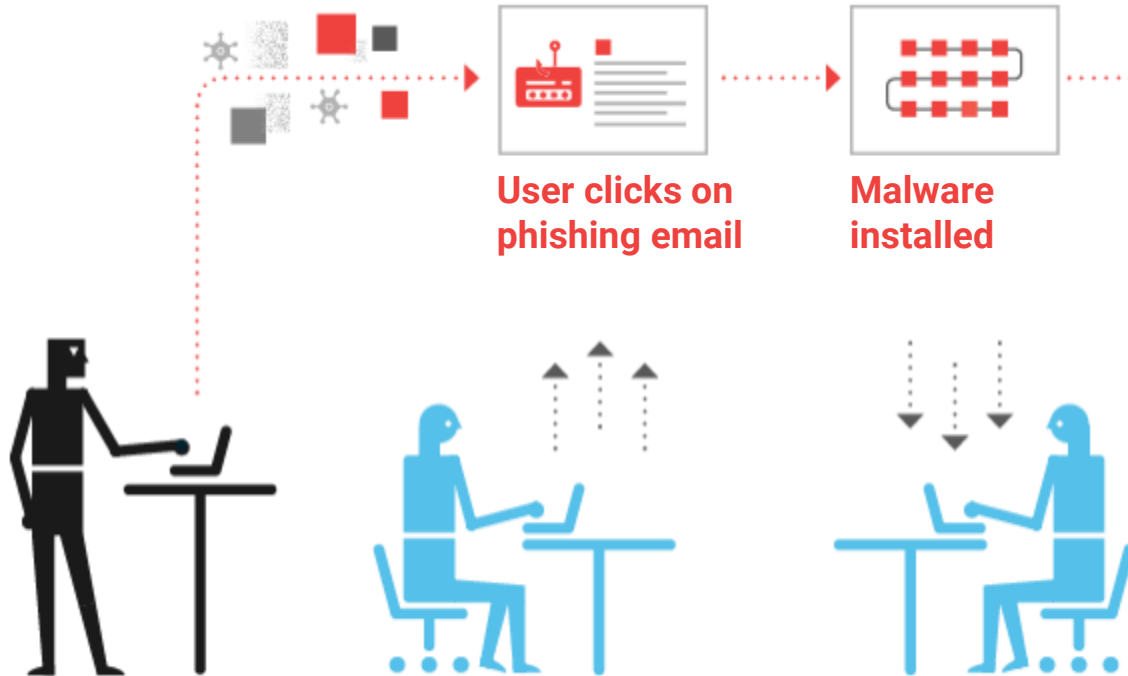


# EXAMPLE: Iranian attackers attacking US businesses to wipe networks and data



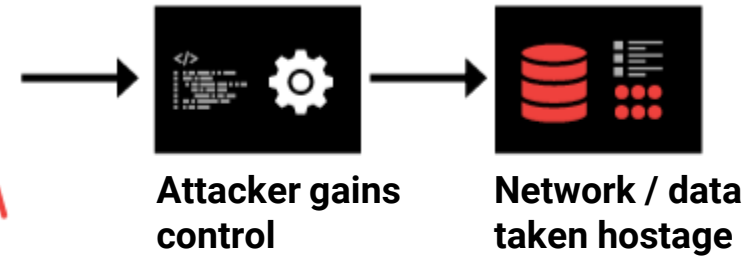
# EXAMPLE: Ransomware

## ATTACK IN PROGRESS

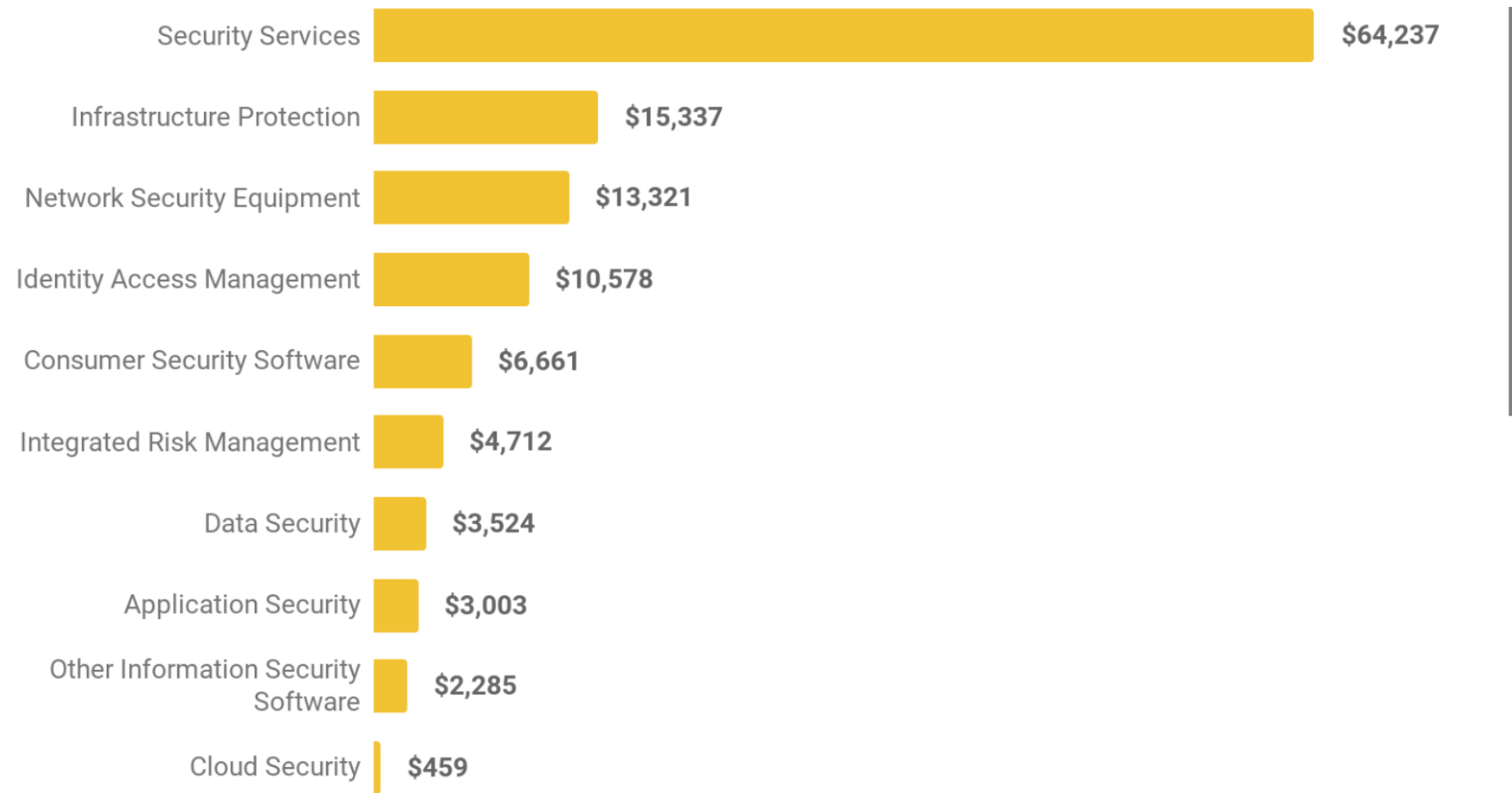


**BREACH**

## ATTACKER DWELL TIME



# Cyberbreaches are on the rise despite billions invested in cybersecurity controls



**\$124B**

Worldwide Information Security Spending in 2019 (Gartner)

# Cybersecurity investments have historically been focused on prevention and compliance

What security controls do we need to prevent a cyberbreach and **check the box**?



# The data tells us that this prevention and compliance investment strategy isn't enough

## \$124B

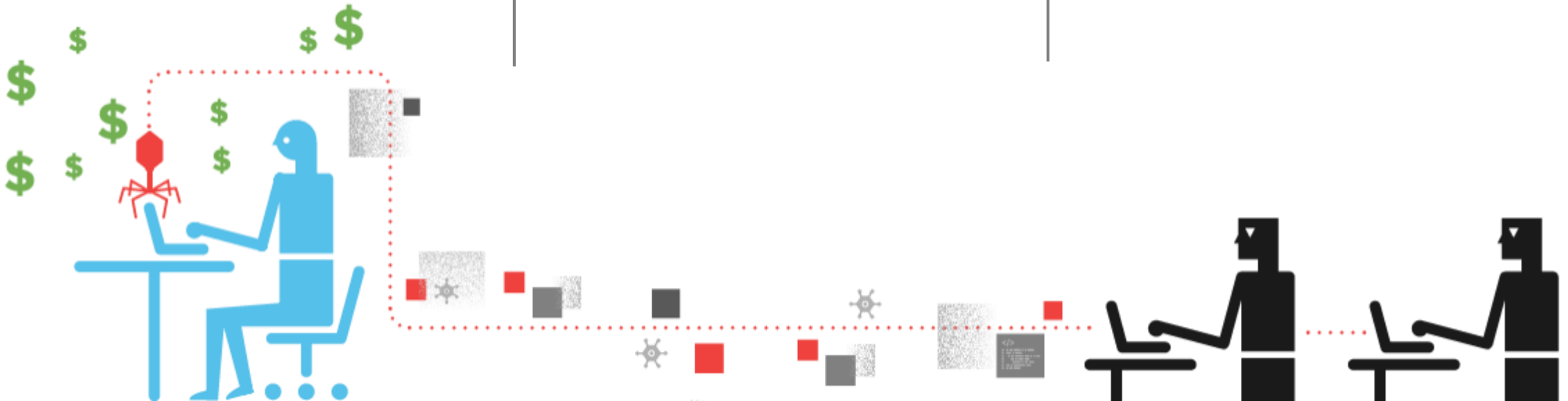
Worldwide Information Security Spending in 2019 (Gartner)

## 1 in 4

Odds of experiencing a cyberbreach (Ponemon)

## \$3.8M

Global average cost of a cyber breach (Ponemon)



# A new “cyber resilience” mindset is needed – investing to minimize breach impact

How do we make sure a cyberbreach never causes us to **stop serving customers**?



# Questions boards are starting to ask their IT/Security leaders

How do we know we haven't been breached?

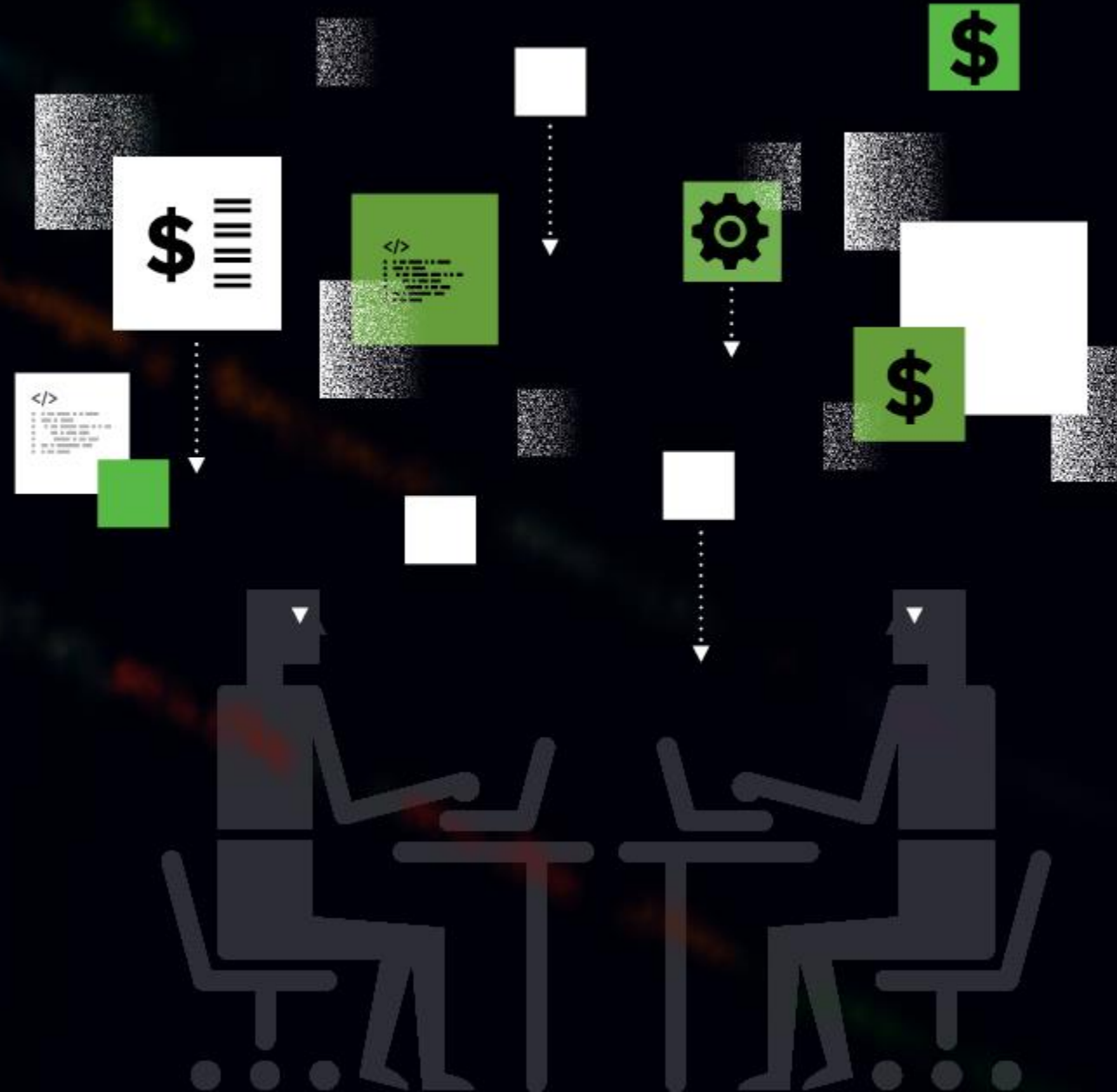
What's our plan in the event of a breach?

What's at risk if we get breached? How will it affect us?



# Minimizing Breach Impact

Breaking down the costs of a cyberbreach and the keys to minimizing breach impact



# Everyone knows that cyberbreaches can be costly. Here's a breakdown of the typical costs:

# \$3.8M

Global average cost of a cyber breach

## \$1.45M

### Lost Business Costs

- Customer turnover
- Increased acquisition cost
- Diminished reputation

## \$1.23M

### Detection and Escalation

- Forensics
- Root cause determination
- Incident response team
- Assessment and audit services

## \$1.02M

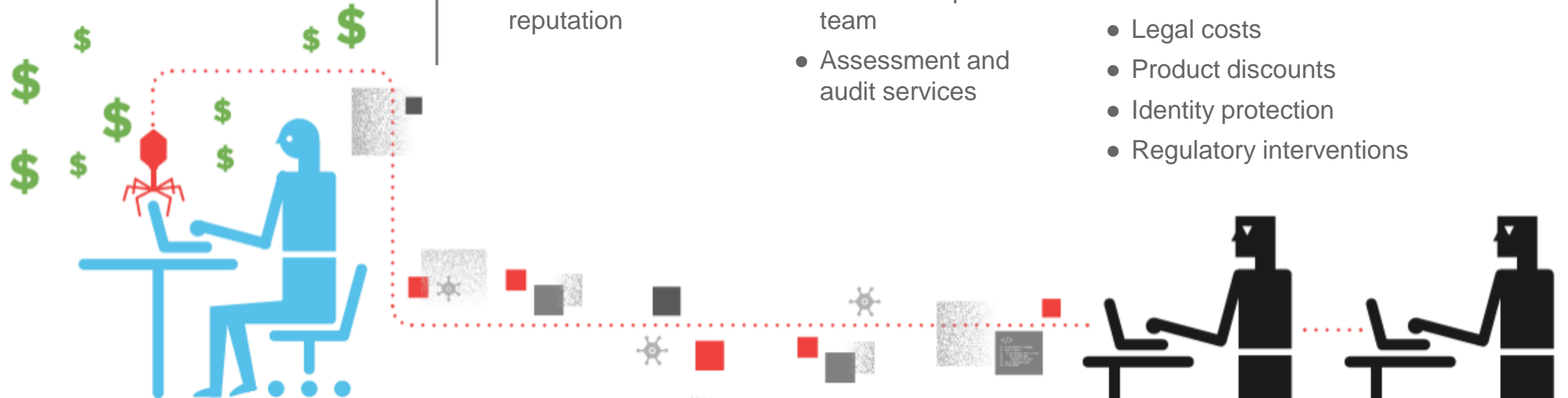
### Post-breach Response

- Help desk
- Inbound communications
- Remediation
- Legal costs
- Product discounts
- Identity protection
- Regulatory interventions

## \$0.16M

### Notification

- Disclosure of data breach to victims and regulators



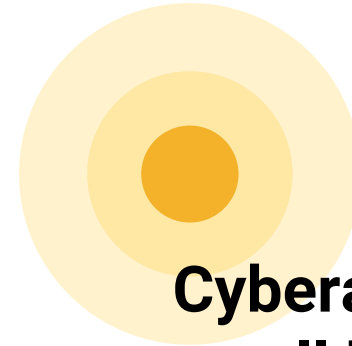
# It's not just a problem for large corporations



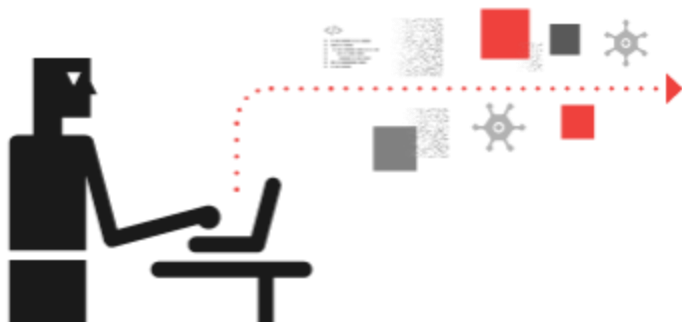
**Hackers Breached  
Virginia Bank Twice  
in Eight Months,  
Stole \$2.4M**



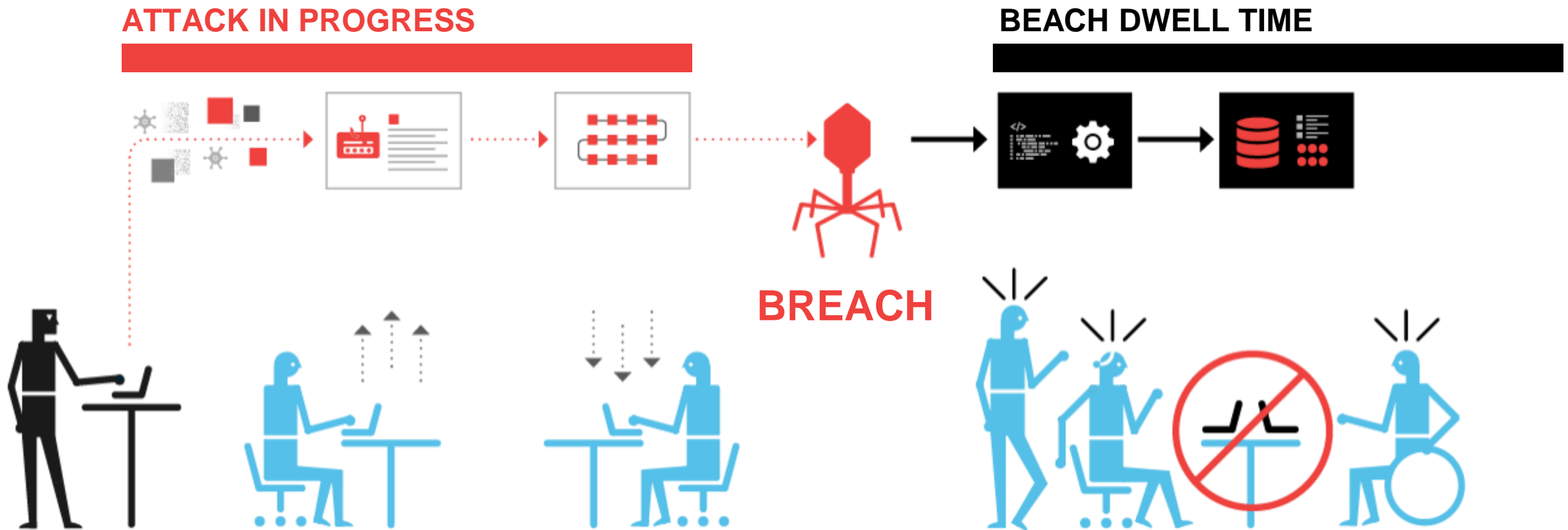
**Lake City, Florida  
votes to pay \$460K  
ransom to hackers to  
unlock data**



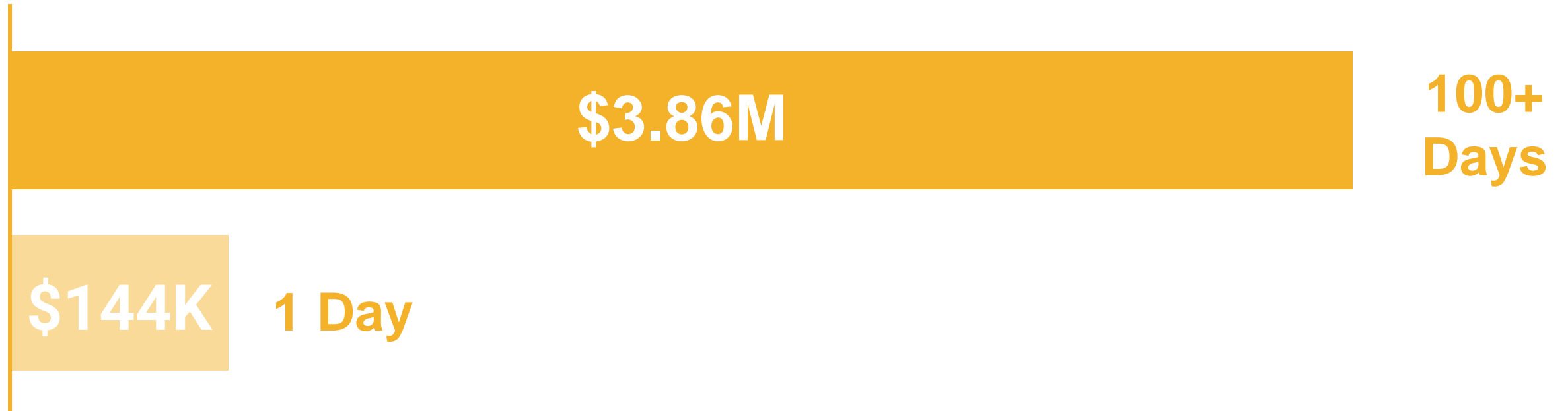
**Cyberattacks now cost  
small businesses  
\$200,000 on average,  
putting many out of  
business**



**The big problem is breach dwell time – how long it takes to detect and contain a cyberbreach**



# Studies show the longer the breach dwell time, the higher the cost of the breach



# **POLL: How long does it take to detect and contain a cyberbreach across all industries?**

1.30 days

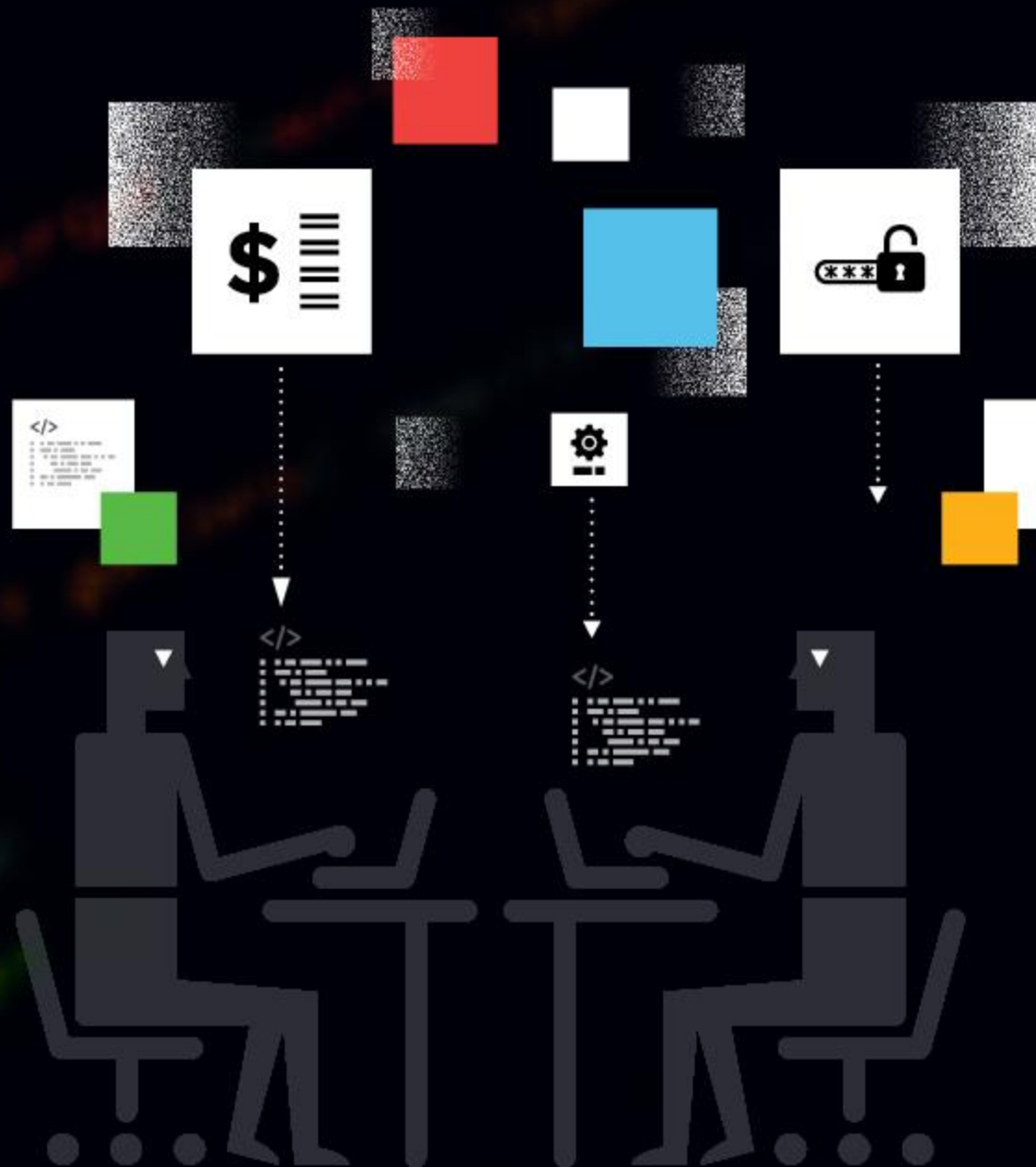
2.120 days

3.266 days

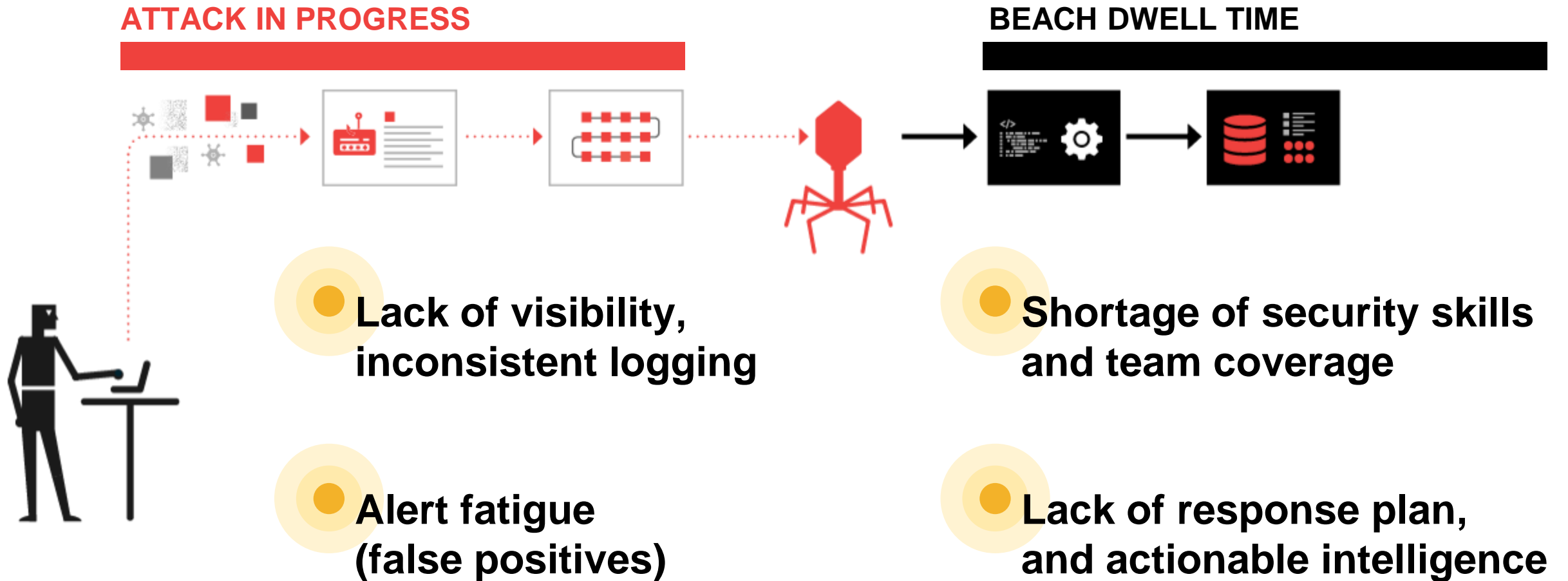
4.358 days

Number of days it takes  
to detect and contain  
a cyberbreach across  
all industries...

266 days



# Why reducing breach dwell time is a challenge



# Why reducing breach dwell time is a challenge

Typical month of activity for a Crowe client



 **713,677,453 EVENTS**  
to monitor, collect and correlate

 **11,293 ALERTS**  
to filter and prioritize

 **54 CASES**  
to investigate and diagnose

 **4 INCIDENTS**  
to respond and resolve

# Cyber Resilience

Minimizing breach impact and costs  
with faster detection and response

Minimizing breach impact and costs  
with faster detection and response



# Going beyond compliance to resilience

## Compliance is the minimum

What security controls do we need to prevent a breach and **check the box**?



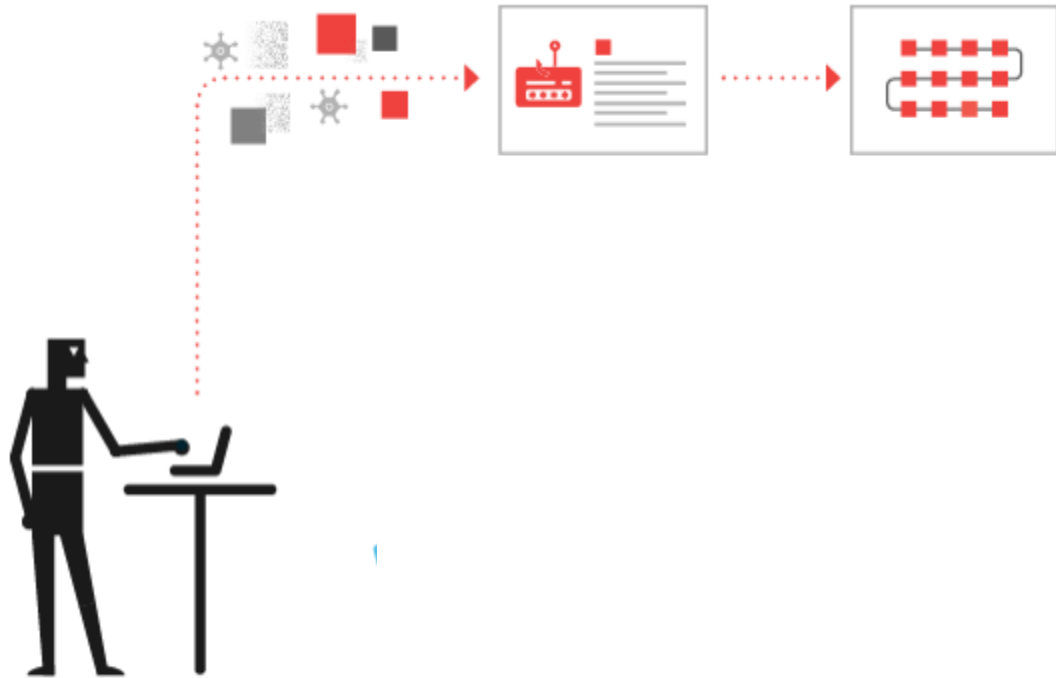
## Resilience is the goal

How do we make sure a cyberbreach never causes us to **stop serving customers**?



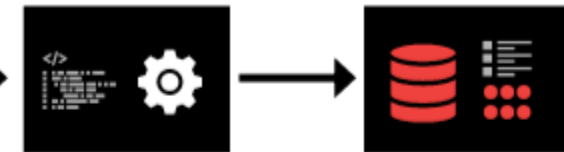
# Think about your business? How would it affect you if your network and data was taken hostage?

## ATTACK IN PROGRESS



**BREACH**

## BEACH DWELL TIME



# How you monitor, detect, and respond to threats is critical to minimizing breach impact



24/7/365 coverage  
for monitoring and  
investigation



Detect attacks  
geared to bypass  
existing controls



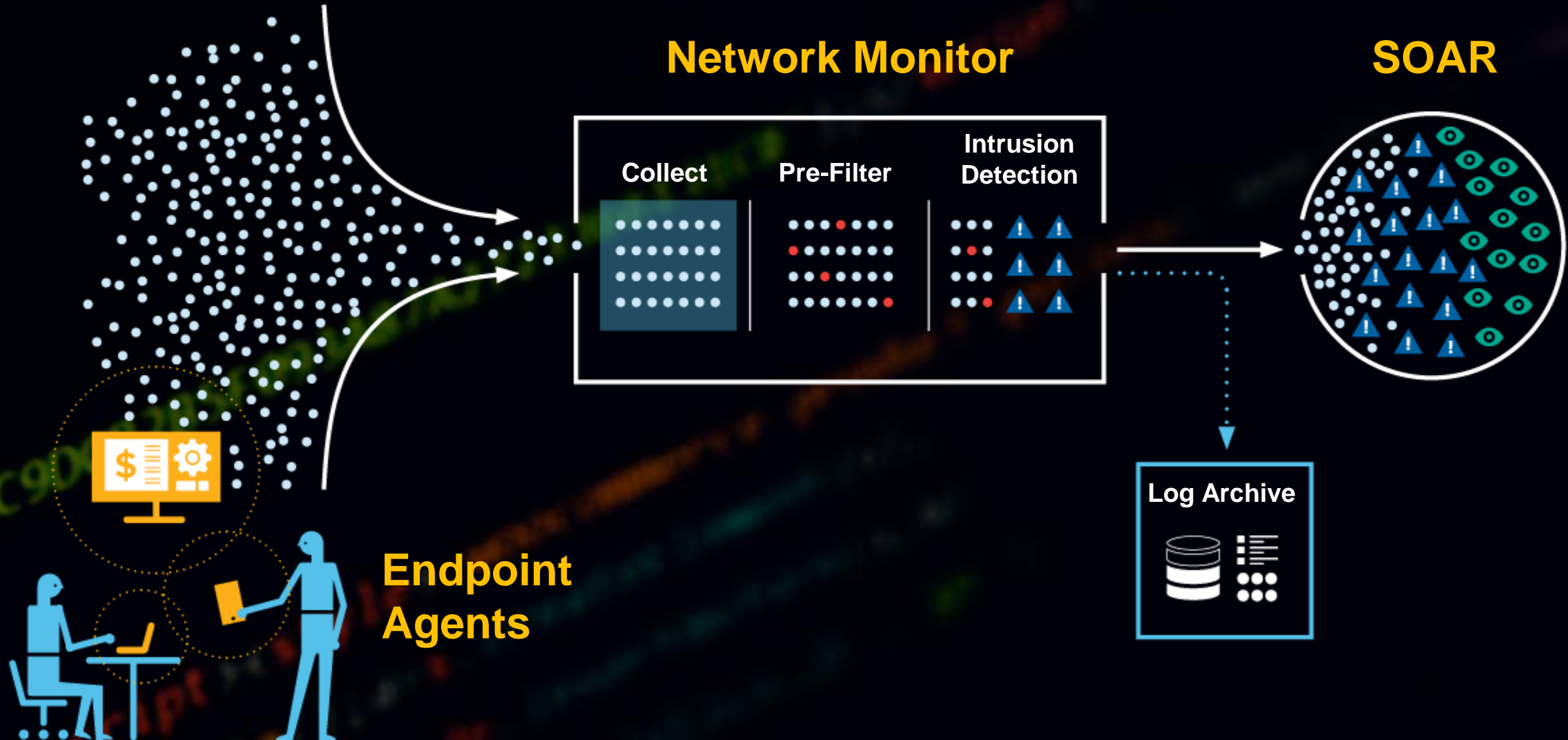
Response plan and  
actionable data to  
respond to threats



# Effective threat detection and response requires the right platform and the right people



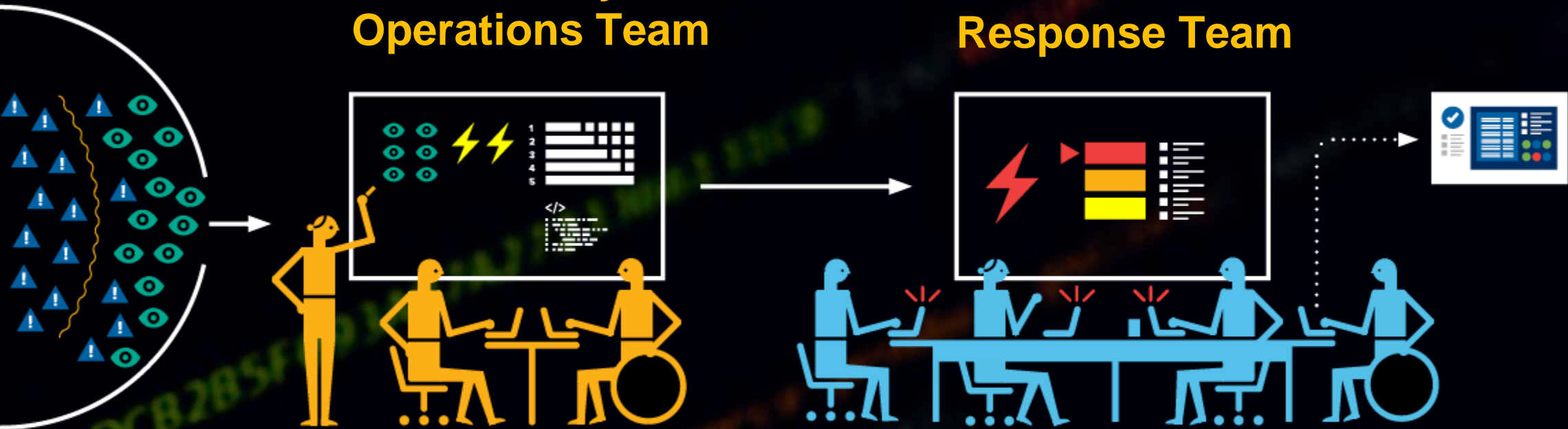
# Platform – to monitor, collect, filter, and detect



# People – to hunt, investigate, and respond

**24/7 Security  
Operations Team**

**Incident  
Response Team**



# How can we afford to invest in the right platform and people for threat detection and response?





# Ask about Crowe MDR

Leverage Crowe technology and  
expertise to manage your  
threat detection and response.

[crowe.com/mdr](https://crowe.com/mdr)



# What we covered

The State of Cyber Risk

Breach Impact and Costs

Becoming Cyber Resilient

Q&A



# Q&A

