

# Lessons Learned: Implementing the Revenue Recognition Standard

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# Your Presenters



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# Your Presenters



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**Mindy Doelger**, Senior Lead, Finance  
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- Please feel free to submit questions during the discussion
- Please feel free to ask follow-up questions
  
- Our first question is ...

# Panel Discussion

# Key Considerations

- **Completeness:** Ensure you can evidence to management and your auditors that you have evaluated all the required areas of implementation, be it revenue streams or lease agreements.
- **Clarity:** Be clear in how you came to your conclusions under the standards and how you controlled the implementation. This will include detailed documentation discussing your approach and the controls behind implementation.
- **Control:** Beyond the controls over implementation, ensure you have developed controls that will support a sustainable process that can accommodate new aspects of your business.



# Thank you