



Welcome

Cyberresilience: Minimizing the
Impact and Cost of a Cyberbreach



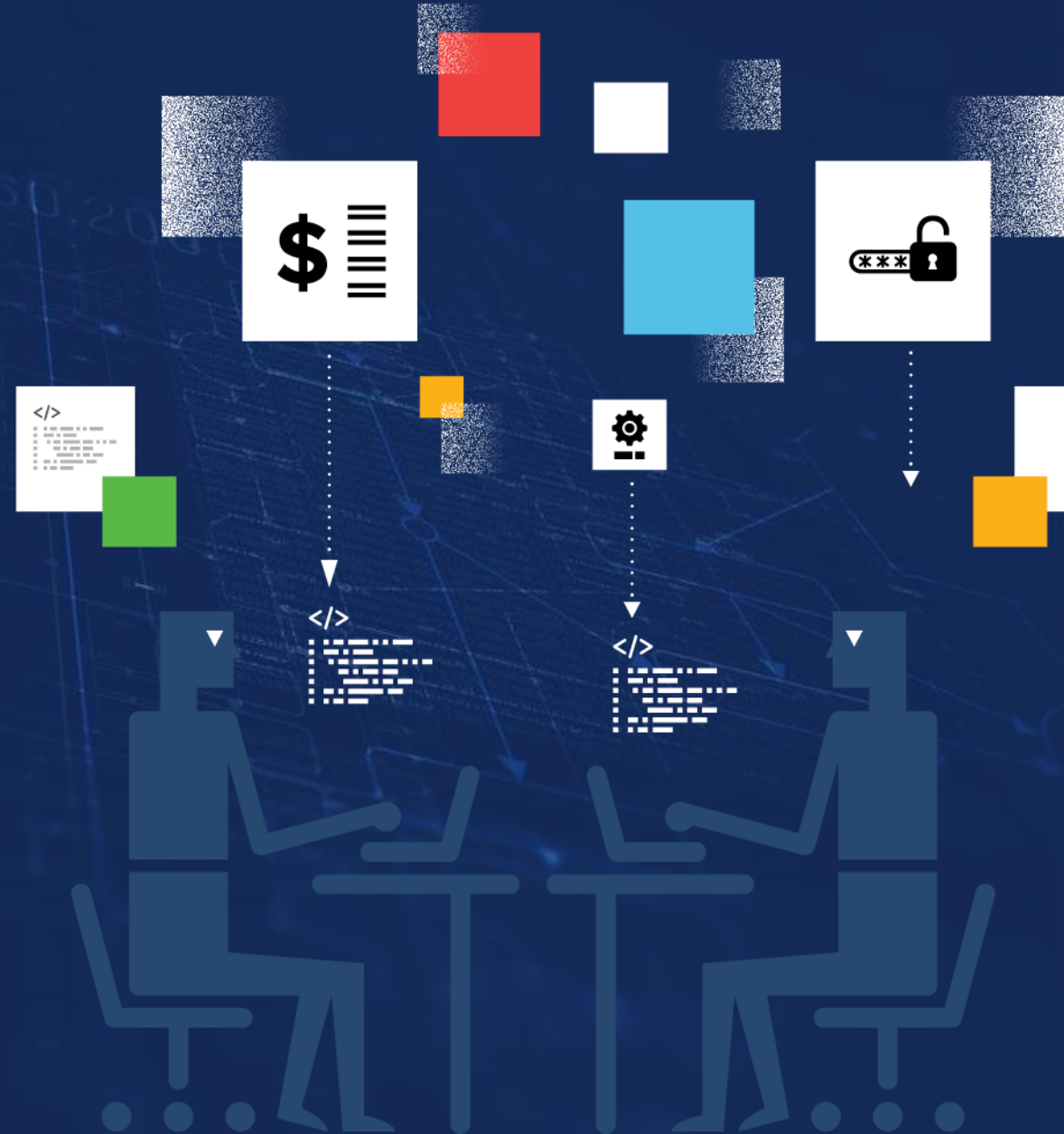
Today's agenda

- 01 The State of Cyber Risk
- 02 Breach Impact and Costs
- 03 Becoming Cyber Resilient
- 04 Q&A

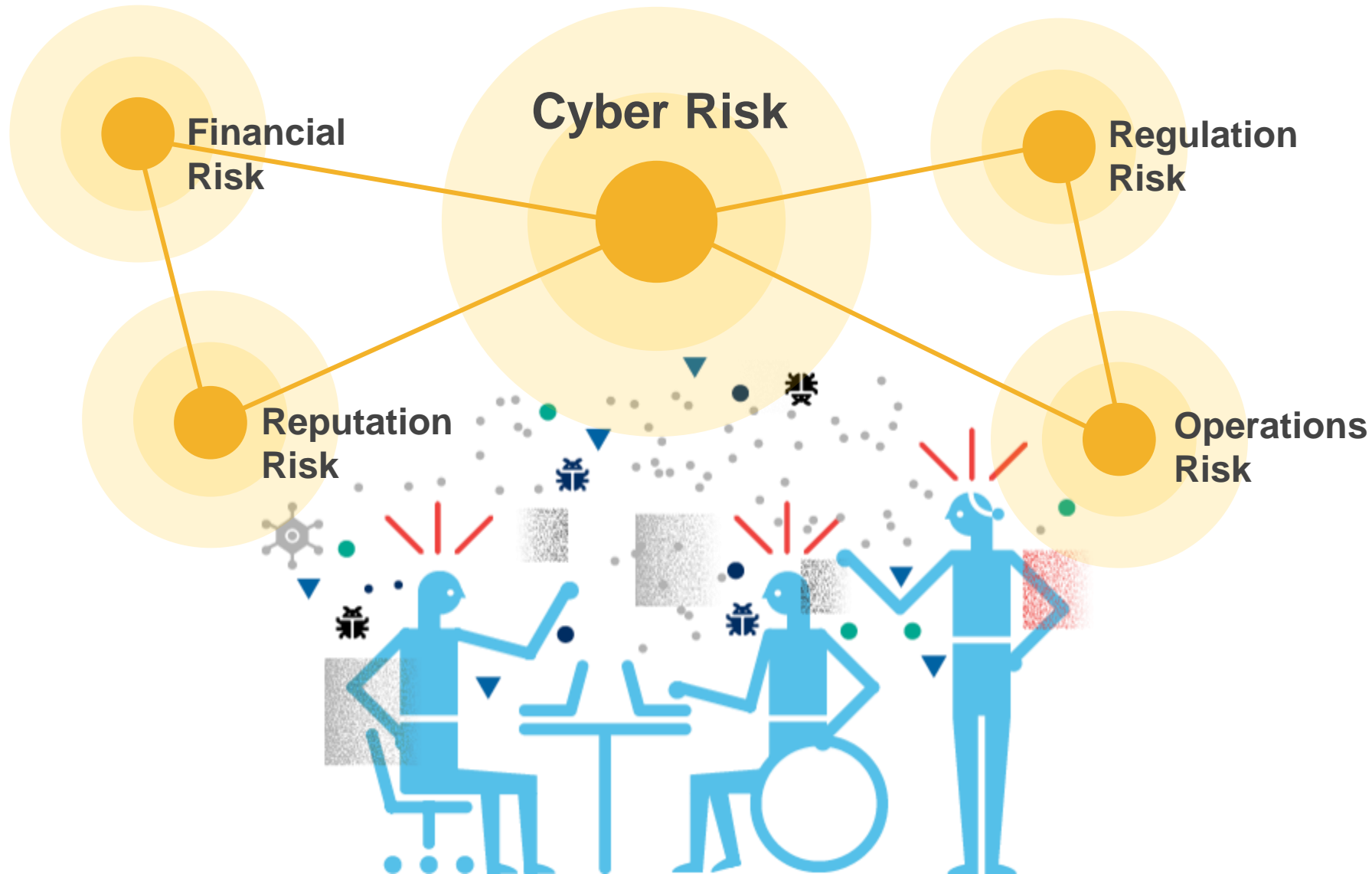


The State of Cyber Risk

Trends across industries



Cyber risk is top of mind for everyone



90%

of organizations
view cyber security
as a **top 5 risk** to
their organization

The modern threat landscape makes a cyberbreach almost inevitable

Expanding attack surface

- Endpoints
- Network
- Cloud and SaaS
- Users
- Mobile Devices
- IoT

Motivated threat actors

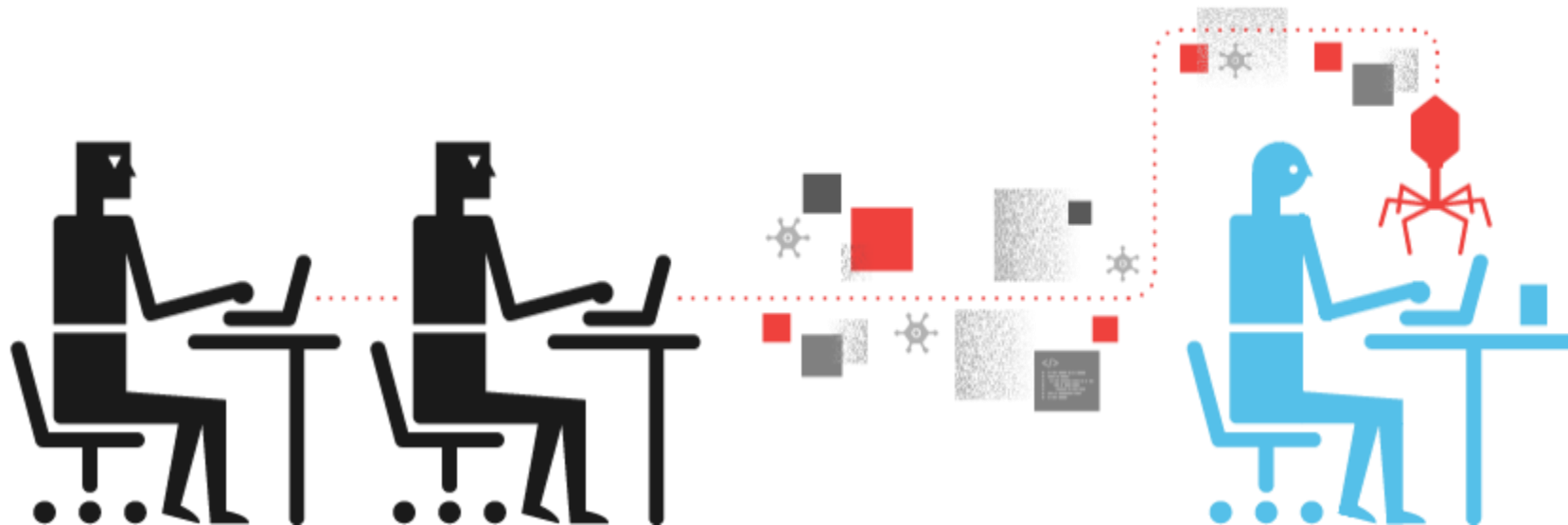
- Malicious insiders
- Terrorists
- Organized crime
- Hacktivists
- Nation states

Sophisticated attack methods

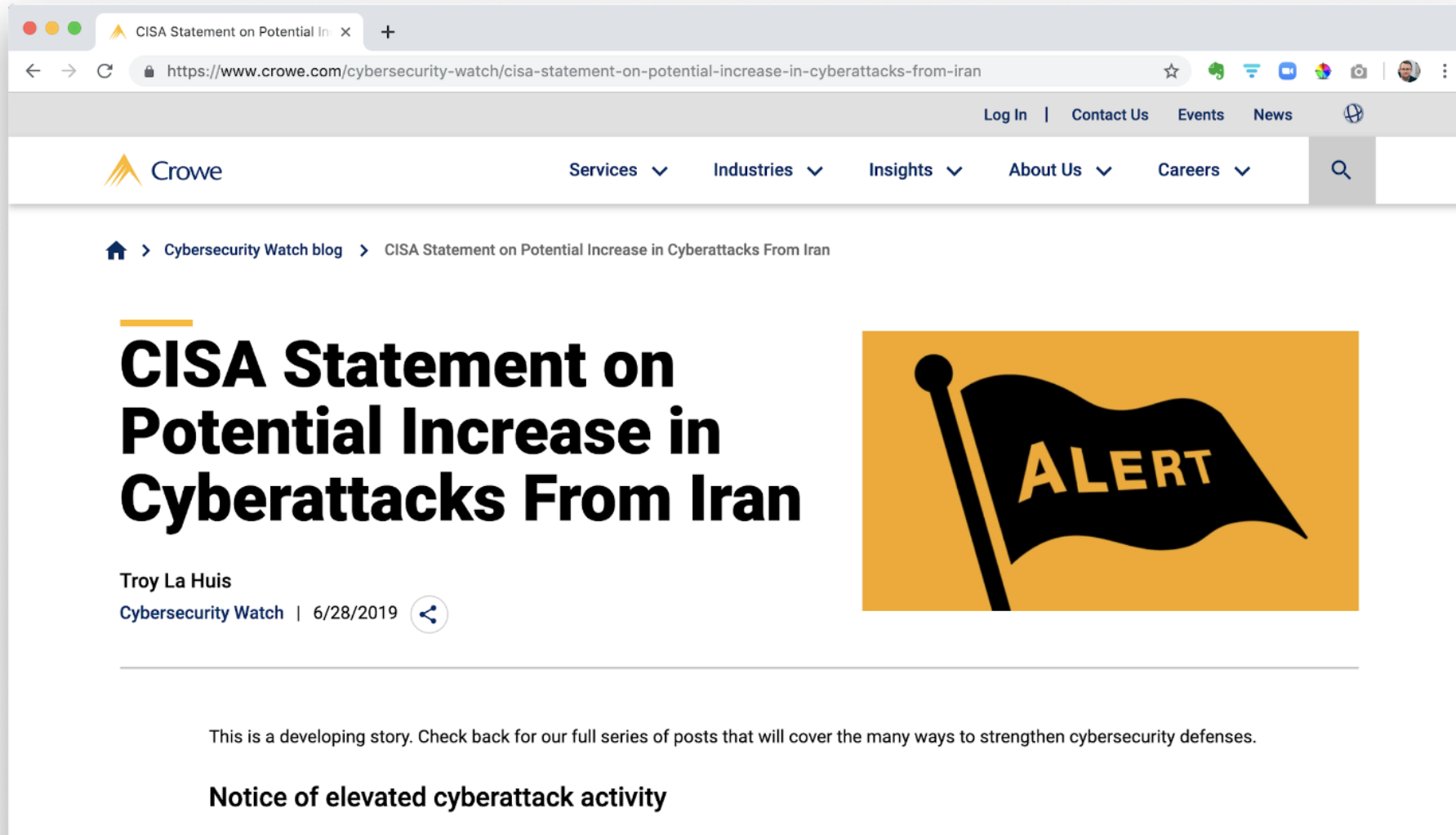
- Spear-Phishing
- Custom Malware
- Zero-Day Exploits
- Social Engineering
- Physical Comprise

1 in 4

odds of experiencing a data breach

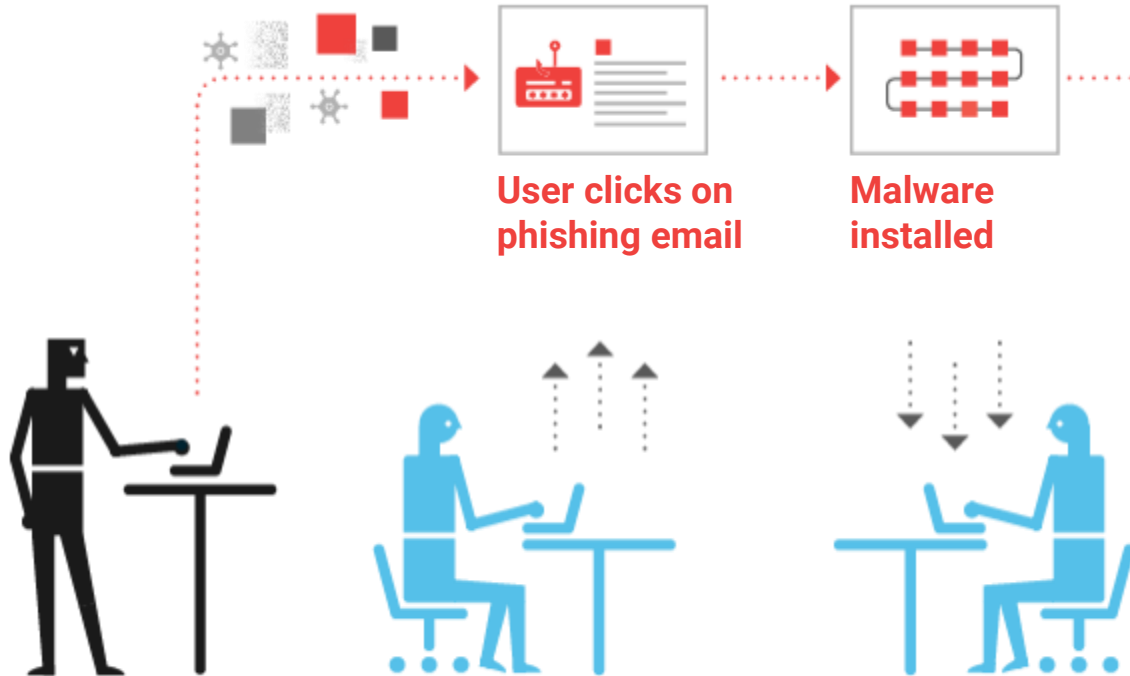


EXAMPLE: Iranian attackers attacking US businesses to wipe networks and data



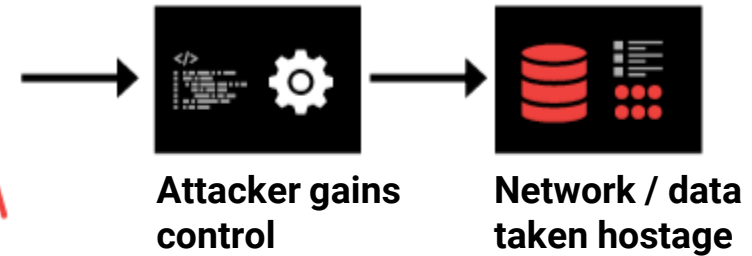
EXAMPLE: Ransomware

ATTACK IN PROGRESS

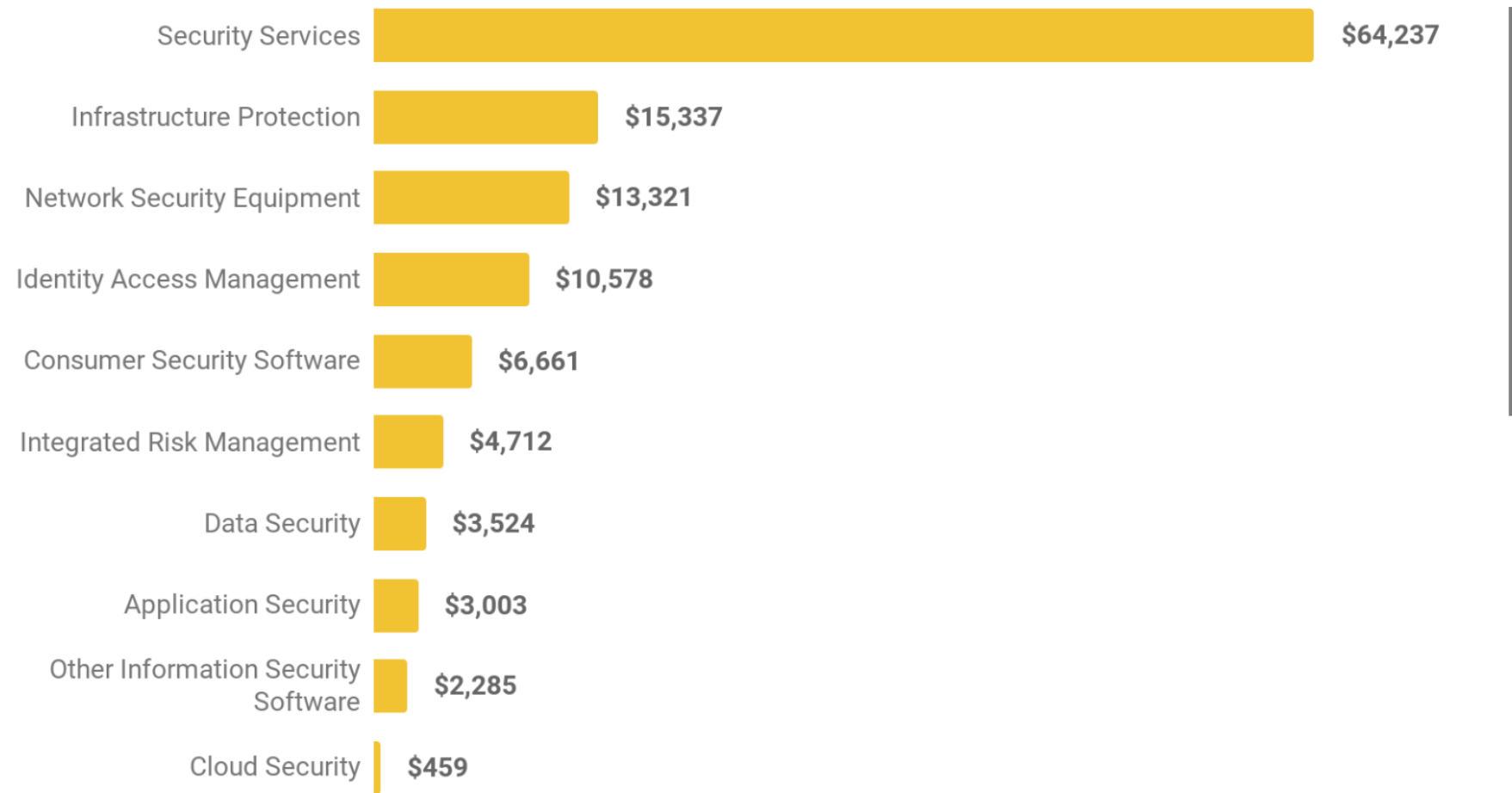


BREACH

ATTACKER DWELL TIME



Cyberbreaches are on the rise despite billions invested in cybersecurity controls



\$124B

Worldwide Information Security Spending in 2019 (Gartner)

Cybersecurity investments have historically been focused on prevention and compliance

What security controls do we need to prevent a cyberbreach and **check the box**?



The data tells us that this prevention and compliance investment strategy isn't enough

\$124B

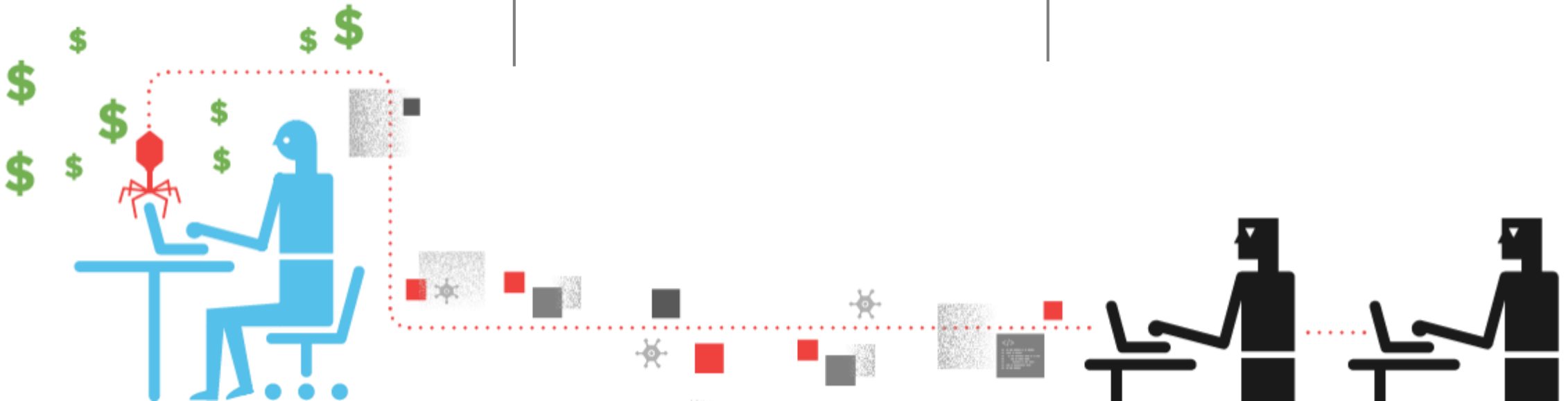
Worldwide Information Security Spending in 2019 (Gartner)

1 in 4

Odds of experiencing a cyberbreach (Ponemon)

\$3.8M

Global average cost of a cyber breach (Ponemon)



A new “cyber resilience” mindset is needed – investing to minimize breach impact

How do we make sure a cyberbreach never causes us to **stop serving customers**?



Questions boards are starting to ask their IT/Security leaders

How do we know we haven't been breached?

What's our plan in the event of a breach?

What's at risk if we get breached? How will it affect us?



Minimizing Breach Impact

Breaking down the costs of a cyberbreach and the keys to minimizing breach impact



Everyone knows that cyberbreaches can be costly. Here's a breakdown of the typical costs:

\$3.8M

Global average cost of a cyber breach

\$1.45M

Lost Business Costs

- Customer turnover
- Increased acquisition cost
- Diminished reputation

\$1.23M

Detection and Escalation

- Forensics
- Root cause determination
- Incident response team
- Assessment and audit services

\$1.02M

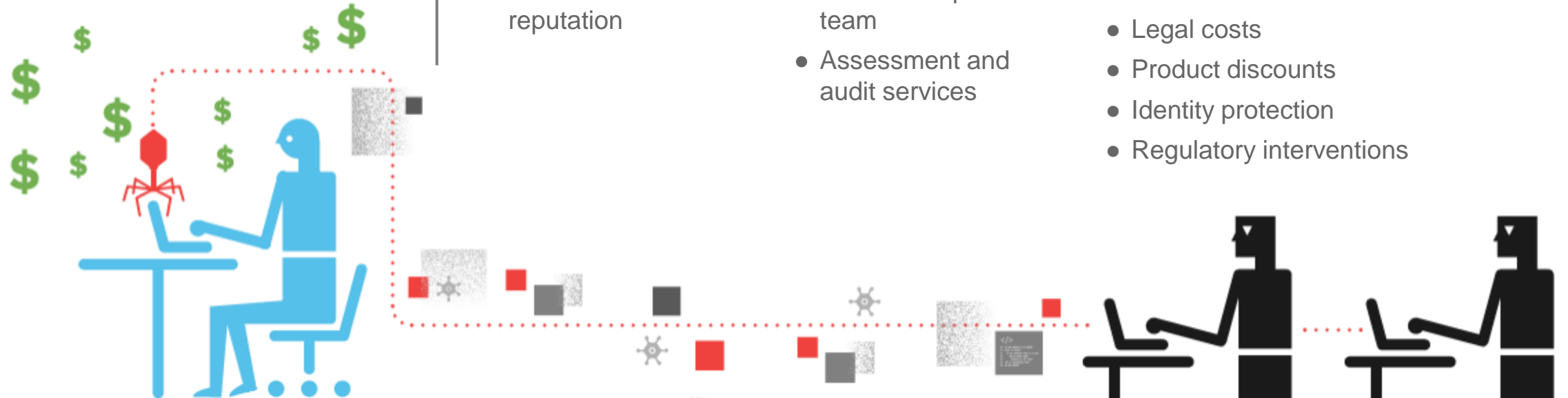
Post-breach Response

- Help desk
- Inbound communications
- Remediation
- Legal costs
- Product discounts
- Identity protection
- Regulatory interventions

\$0.16M

Notification

- Disclosure of data breach to victims and regulators



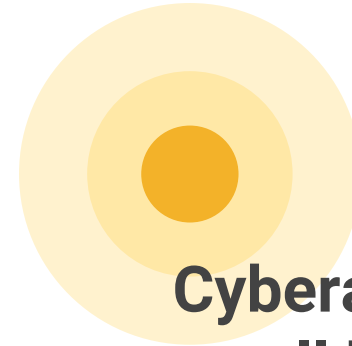
It's not just a problem for large corporations



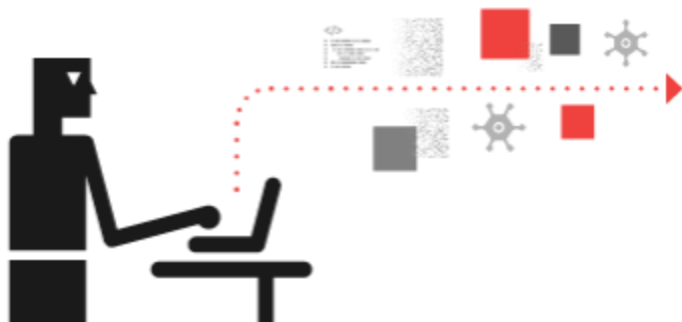
**Hackers Breached
Virginia Bank Twice
in Eight Months,
Stole \$2.4M**



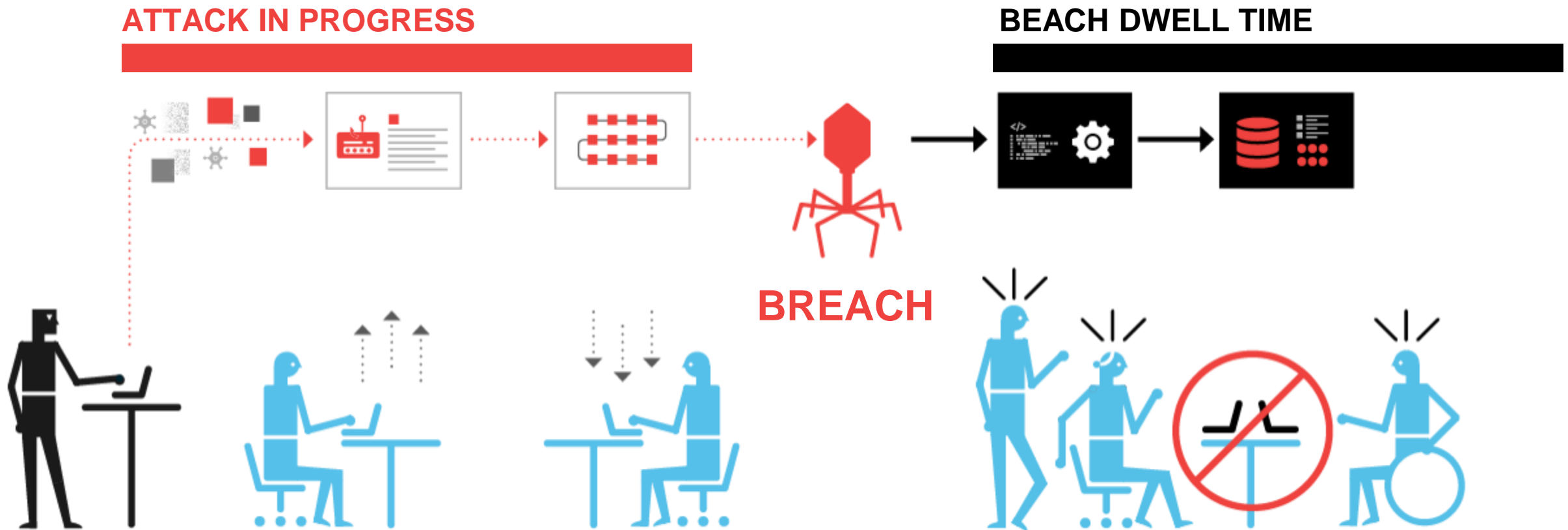
**Lake City, Florida
votes to pay \$460K
ransom to hackers to
unlock data**



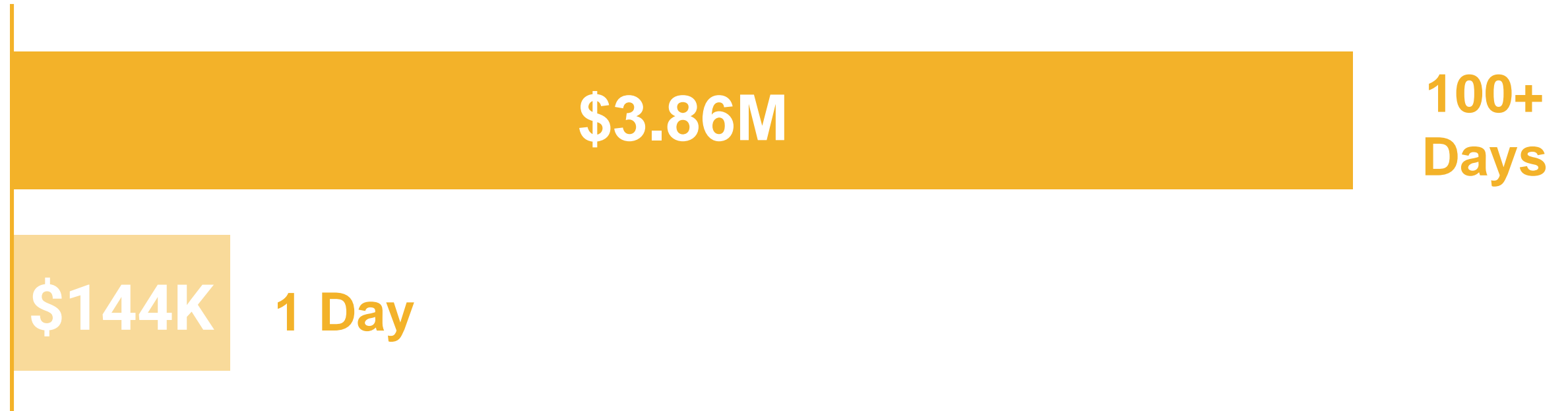
**Cyberattacks now cost
small businesses
\$200,000 on average,
putting many out of
business**



The big problem is breach dwell time – how long it takes to detect and contain a cyberbreach



Studies show the longer the breach dwell time, the higher the cost of the breach



POLL: How long does it take to detect and contain a cyberbreach across all industries?

1.30 days

2.120 days

3.266 days

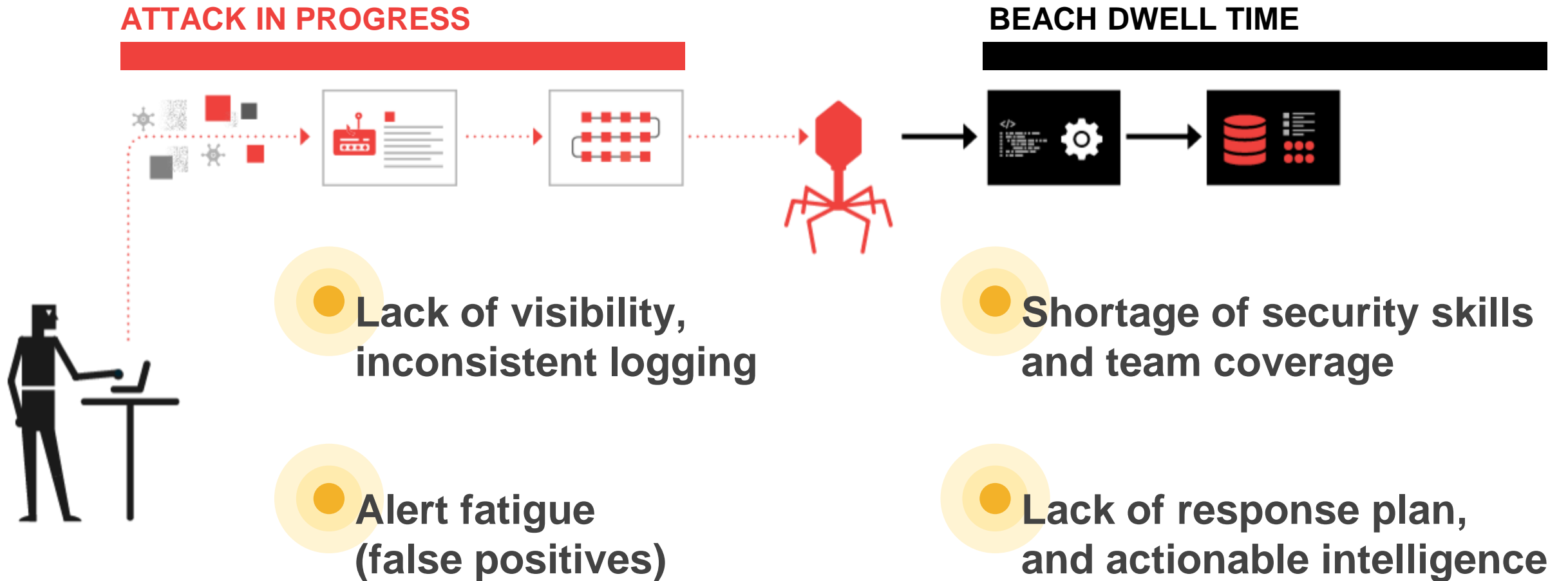
4.358 days

Number of days it takes
to detect and contain
a cyberbreach across
all industries...

266 days



Why reducing breach dwell time is a challenge



Why reducing breach dwell time is a challenge

Typical month of activity for a Crowe client



 **713,677,453 EVENTS**
to monitor, collect and correlate

 **11,293 ALERTS**
to filter and prioritize

 **54 CASES**
to investigate and diagnose

 **4 INCIDENTS**
to respond and resolve

Why reducing breach dwell time is a challenge

Typical moth of activity for a Crowe client



713,677,453 EVENTS

to monitor, collect and correlate



11,293 ALERTS

to filter and prioritize



54 CASES

to investigate and diagnose



4 INCIDENTS

to respond and resolve

Becoming Cyber Resilient

Minimizing breach impact and costs
with faster detection and response



Going beyond compliance to resilience

Compliance is the minimum

What security controls do we need to prevent a breach and **check the box**?



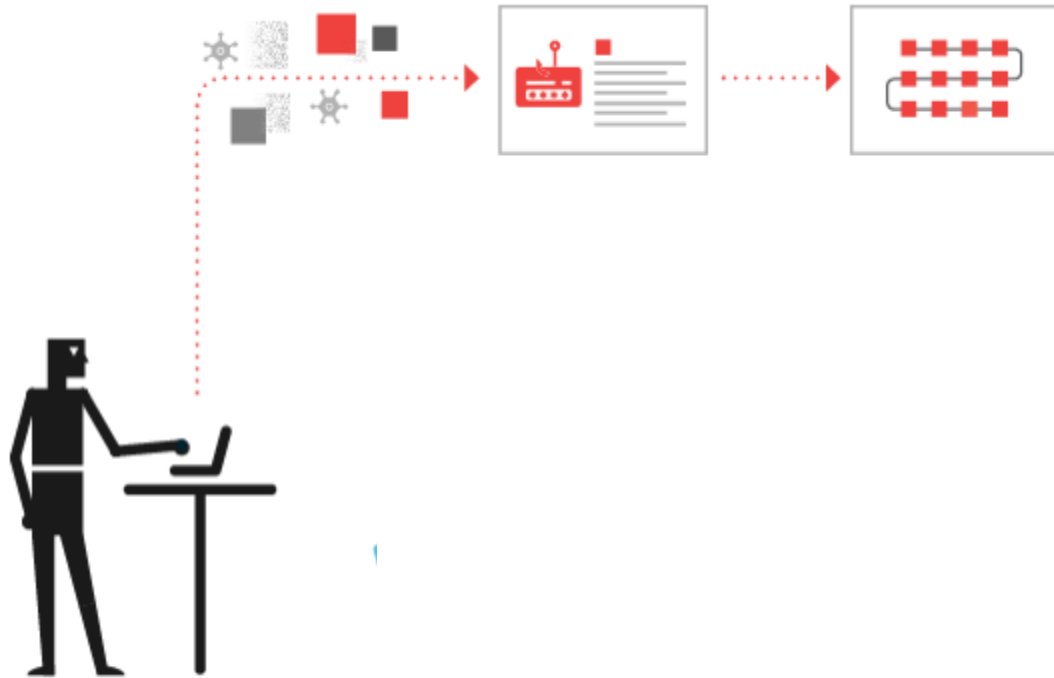
Resilience is the goal

How do we make sure a cyberbreach never causes us to **stop serving customers**?



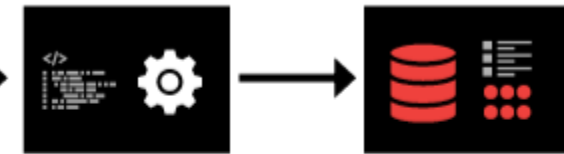
Think about your business? How would it affect you if your network and data was taken hostage?

ATTACK IN PROGRESS



BREACH

BEACH DWELL TIME



How you monitor, detect, and respond to threats is critical to minimizing breach impact



24/7/365 coverage
for monitoring and
investigation



Detect attacks
geared to bypass
existing controls



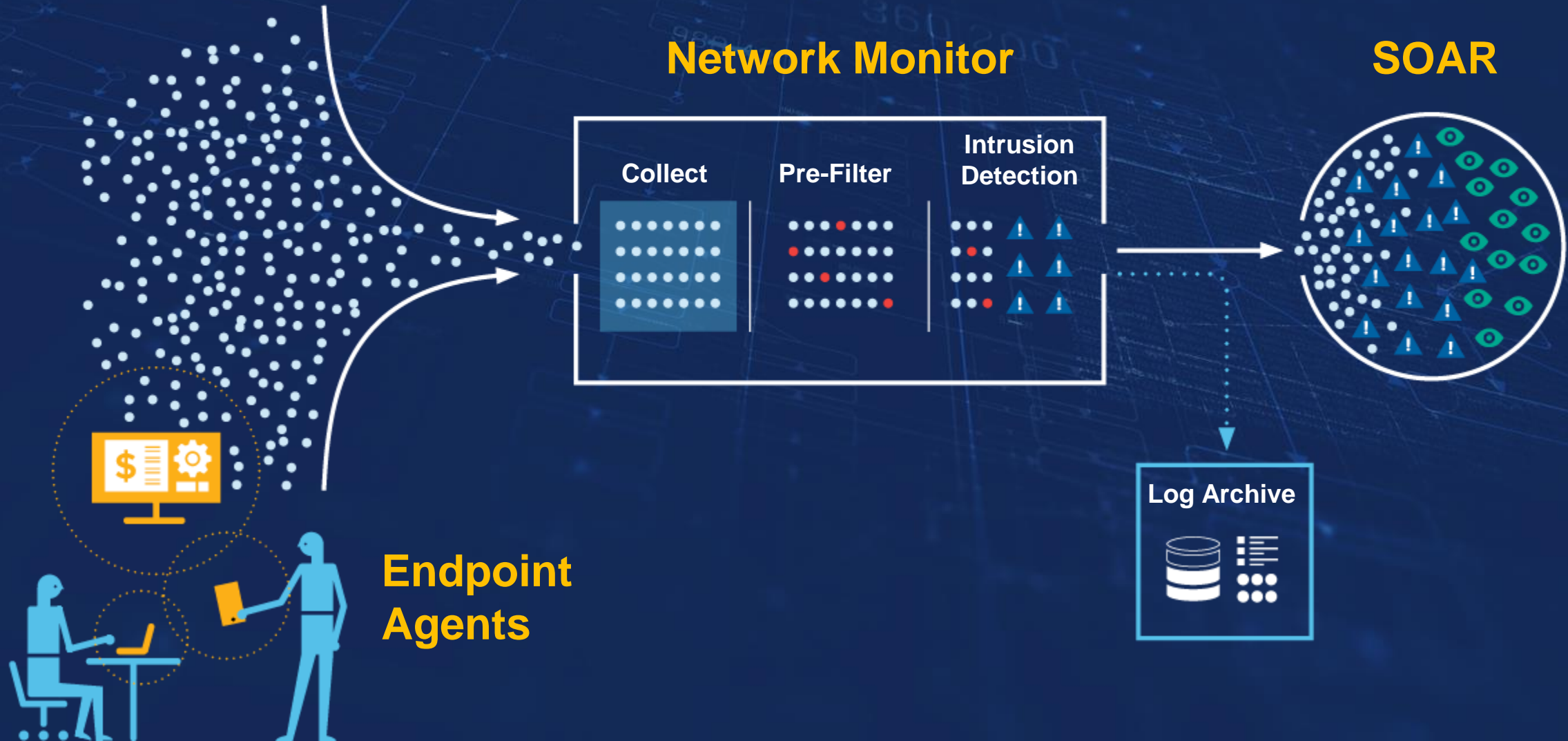
Response plan and
actionable data to
respond to threats



Effective threat detection and response requires the right platform and the right people



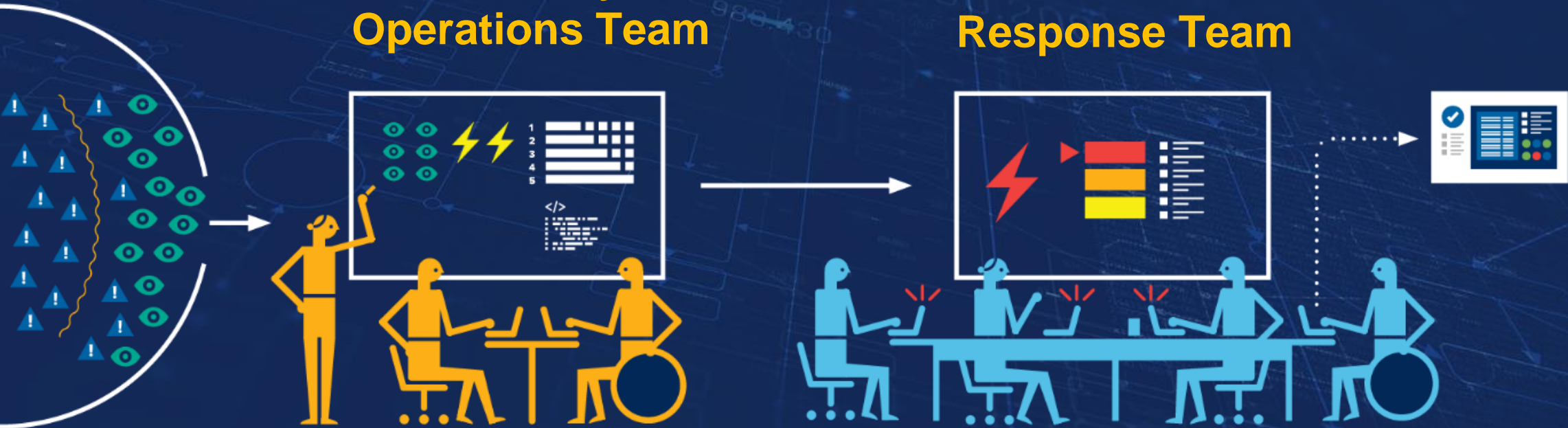
Platform – to monitor, collect, filter, and detect



People – to hunt, investigate, and respond

**24/7 Security
Operations Team**

**Incident
Response Team**



How can we afford to invest in the right platform and people for threat detection and response?



Leverage Crowe technology and expertise to manage your threat detection and response.

crowe.com/mdr



What we covered

The State of Cyber Risk

Breach Impact and Costs

Becoming Cyber Resilient

Q&A





Q&A

